

GNHAR MISSION STATEMENT

The mission of the Greater New Haven Association of REALTORS® is to serve our membership through programs, products and services which enhance knowledge, professionalism and profitability.

PRESIDENT 'S MESSAGE

By

Frank J. D'Ostilio, Jr., President

One of our missions at the Greater New Haven Association of REALTORS® is to be your voice at the State Capitol and in Washington, D.C.

As you know, the conveyance tax was raised last year from \$1.10 per \$1,000 of selling price to \$2.50 per \$1,000 of selling price. The law has a sunset provision that ends on July 1, 2004. However, Governor Rowland has included the higher amount in his budget for the upcoming fiscal year.

This means that during this legislative session, a bill will be proposed to extend the conveyance tax increase. Last year, REALTORS® fought hard at the Capitol and prevented this from being a permanent tax.

To fight the tax increase which only makes your job of transferring real estate harder, we ask you to join us at "*Realtors at the Capitol*" on March 24th. (*Registration flyer attached*). Here, you will be able to meet the legislators from your home districts. You will be able to tell them face to face that this tax is unfair to buyers and sellers.

The Board's Political Action Committee will be setting up a meeting place and caravan to the State Capitol. Watch for details in *Realtor® News* and in our mailings. We urge you to participate. It only takes a morning, it's interesting and informative and can make a difference on the vote!

Please join us on March 24th. You can be back in your office by 2:30.

ASSOCIATION DUES WERE DUE AND PAYABLE ON OR BEFORE JANUARY 31, 2004

Past due notices for unpaid dues were sent out the end of February. These must be paid by March 16th or computer access will be denied and late fees will be imposed. PLEASE SEND IMMEDIATELY. Any questions please call Joan Barrow, (203) 234-7700.

MLS Access fee (\$96.00) were also due the end of January. Please pay these fees also.

POWER LUNCH SERIES

Wednesday, March 10, 2004

11:45 AM - 1:00 PM

(Free Lunch provided)

To be held at
The Greater N.H. Assoc.
127 Washington Ave.
North Haven, CT

SPEAKER

Bruce Schaefer
The Marvin H. Schaefer
Inspection Service, Inc.

TOPIC

**Today's Important Issues
Dealing with Home Inspection**

**Reservation a MUST
Limited to the first 65 members
Deadline Friday, March 5th**

Flyer attached

The Connecticut Home Browser Magazine



The next available
issue will be dated
March 19, 2004
(One day before the beginning of
Spring)

**Deadline to place your ad is 12 Noon,
Friday, March 5, 2004.**

Call Joan Quinn, (203) 234-7700
VM 14 for details



REALTOR®

**Official Publication
of the
Greater New Haven
Association of
REALTORS®, Inc.**
(203) 234-7700 Fax: 234-3980

Officers

**President,
Frank D'Ostilio, Jr.**

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Al Scafati**

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John Guerra**

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Marc Seigel

Louise Zemina

Alan Barberino

Steve Patten

Diana Walsh

**Immed. Past President:
James Wrzosek**

Thank You

To the following companies who have extended their
generosity by Sponsoring Association Functions

Platinum Level Sponsor - \$2,000
Common Vision
M. H. Schaefer Inspection Serv., Inc.
New England Home Loans
New Haven Register
Tiger Home & Bldg. Inspections
Tyler Cooper & Alcorn
Wells Fargo Home Mortgage
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Gold Level Sponsor - \$1,000
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GMAC Mortgage
Hillard N. Einbinder
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People's Bank, Bridgeport
Perkins & Associates-Atty's at Law
The Real Estate Book
Washington Mutual

Silver Level Sponsor - \$500
Homestead Funding
Sugar Mountain Enterprises LLC



REALTOR

**ATTENTION
SALESPERSONS!
ORIENTATION COURSE**

Sign up now for the next Orientation Course and become a REALTOR®. REALTOR® members can use the REALTOR® logo on their business cards, advertisements, etc., and REALTORS® can advertise at low prices in "The Connecticut Home Browser" magazine published by the Association. As a REALTOR® you can input your listings into our MLS system and take advantage of all the services offered by the Association to members.

The next course will be held on Friday, March 26, 2004 from 9 AM - 12:30 PM and on Wednesday, March 31, 2004 from 9 AM - 12:30 PM. Both morning sessions must be attended.

In order to attend orientation, you must submit a completed application plus all required fees. To receive an application and amount due please call Kate Blake at the Association Office, (203) 234-7700 or submit a request for application through our web site greaternhrealtors.com

**CONTINUING EDUCATION
CLASSES**

**REGULATIONS
2004**

To determine if you need 12 hours of Continuing Education to renew your 2004 Real Estate License

Find the ending date of the Principles & Practices Course you graduated from.

If it was June 2 (and after) of 2002 you DO NOT need CE for 2004

If it was May 31st (and before) of 2002 YOU DO need CE for 2004

There are two required courses for 2004
**Mandatory Conn. Real Estate Law
& Fair Housing
and
Real Estate Agency in Connecticut**


You need a total of 12 hours
The classes are 3 hours each
You need the 2 mandatory classes plus two more.

CE schedule is located on the Association Web Site
greaternhrealtors.com/education

Sign up now, classes are filling up fast!



MEMBERSHIP
NEWS
BY
KATE BLAKE



The Association Office and Board of Directors offer our deepest sympathy to Elizabeth (Betsy) Brochin of Beazley Co. Realtors, New Haven Office and her family on the lost of her daughter, Martha Brochin, MD.

The following applications for membership have been received. Any member having any comment, pro or con, on the qualifications of these candidates should forward those comments in writing to the membership Committee in care of the Association Office.

REALTOR APPLICATIONS:

Anthony Inzero, REMCO Realty, N.H.
Bob Allan, ERA Seigel, Hamden
Brian Lawlor, Raveis, Cheshire
Carolyn S Abiad, Wm. Orange Realty
Catherine M Luciano, 3 C's Realty, Naug.
Cheryl L DuBois, Calcagni, Wall.
Claire A Whalen, Calcagni, Wall.
Deborah F Smith, Raveis, Milford
Delores Mulqueen, Beazley, N.H.
Denise Treusch, ERA Fort Hale, EH
Douglas Pruett, Pearce, No. Haven
Elizabeth A Mioducki, CB Select Sites, Hmd
Evelyn M Poeltl, Raveis, Cheshire
Hong Qin, ERA Seigel, Hamden
Jill Nathanson-Zaengel, Press & Cuozzo
Joan Marchesseault, Preferred Agent, Plantsville
John Cullinan, C21 Access America, Milf.
John Isaacs, Geo J. Smith, Milf.
John Proto, Raveis, Cheshire
Kevin McNerney, CB, No Haven
Mary Emerson, CB, No. Haven
Maryann Galonczyk, Beazley Regional
Mathew B Thomas, Raveis, Cheshire
Maurice Langelois, Westville Realty
Michael Liquindoli, CB Select Sites, Hmd
Michael Valenti, CB Select Sites, Hmd
Michael Vivenzio, Calcagni, Cheshire
Michele Mousa, C21 Amer. Dream Realty
Michelle Mateo, CB Select Sites, NH
Noah Meyer, Levey Miller Maretz, Wood.
Paul Mathewson, Prud. Ct., Milf.
Paula Eisner, Prud. Ct., Wall.
Peter J DiCostanzo, Prud. Ct., Wall.
Quaison A Dodd, Beazley, Hmd.
Stacey McPherson, Prud. Ct., Wall.
Steven Johnson, Beazley, Wall.
Suzanne Hulley, Pilgrim Realty, Ches.
Than T Merrill, CB, No. Haven

Thomas Capezzone, CB Select Sites, Bfd
Thomas Cioffi, Raveis, Cheshire
Thomas J Doyle, Beazley, N.H.
Thomas J Furnari, ERA Prop. World, Milf.
William Parry Jr., West Shore Realty, Milf.
Yulia Kanevsky, H. Cooper, Woodbridge

WELCOME TO THE FOLLOWING NEW COMPANIES:

Margaret Iacoboni d/b/a Pegg Realty LLC,
284 Fairview Ave., Hamden (203) 387-7844,
Fax (203) 387-8029 - Full Membership.

Matthew A. Bryk d/b/a Bryk & Assoc., 161
Kings Hwy, Fairfield 06825. (203) 336-3337,
Fax (203) 336-2617. - MLS Only Member.

William Meade d/b/a Appraisal Max, 311
Knight La., Orange 06477. (203) 799-0742
phone/fax. - MLS Only Member.

Michael Colburn d/b/a First Equity Real
Estate & Appraisals, 104 Ripton Rd.,
Huntington 06484. (203) 929-4925, Fax (203)
929-3474. - MLS Only Member.

Linda Lang-Bankowski d/b/a
ISELLREALESTATE.NET.LLC, 49 Quinnipiac
Ave., Ste 1, North Haven 06473. (203) 985-
8288, Fax (203) 230-2818 - Full Membership.

Jeff Seville d/b/a Farmington Benefit
Consultants, 416 Highland Ave., Ste 4,
Cheshire, 06410. Phone (203) 271-7000 -
Affiliate Member.

ADDRESS CHANGES:

A-1 Associates, 862 East Main St., Meriden
06450 - same phone/fax.

Witheril Realty, LLC, 60 Connelly Pkwy,
Bldg 12, Ste 208, Hamden 06514 (203) 248-
8800, Fax (203) 248-8805.

The Cheyenne Group, 1455 Washington
Blvd., STe 431, Stamford 06903-same phone/
fax.

ERA Innovative Realty, 63 Amity Rd., New
Haven 06515 - same phone/fax.

Belanger Real Estate, 15 Inwood Rd.,
Woodbridge 06525-same phone/fax.

Prudential Ct Realty, Fairfield, 1583 Post
Rd., Fairfield, 06430-same phone/fax.

PHONE CHANGE:

New Concepts Realty Group, 2 Broad St.,
Milford - (203) 926-9858

NPS Realty, 383 Orange St., New Haven
(203) 435-6508.

RESIGNED PARTICIPANTS:

Michael McCully d/b/a Commercial
Advantage Real Estate, P O Box 368,
Chester - Full.

Frank Saracino d/b/a Sea Pines Appraisal,
26 Jasmine Cir., Milford - Full.

A Robert Parente d/b/a A Robert Parente &
Co., Inc., 56 Delsole Rd, Hamden-Board
Only.

Joseph Vegliante d/b/a Delta Real Estate,
310 Main St., E.H. - Board Only.

AGENT CHANGES:

Marina Markowski now rep ERA Seigel,
Hmd.

Jessica Strang now rep New Concepts
Realty Group, Milford.

Sajida Farooqui now rep Kamp & Nielson,
Hamden.

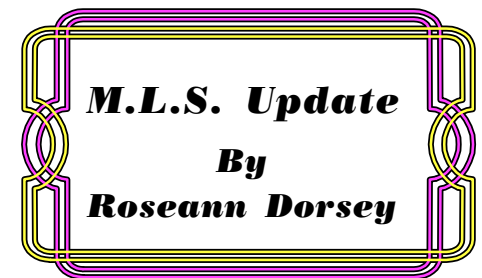
Marie Rios-Isona now rep ERA Fort Hale
Rose French now rep Home Town Realty,
Milf.

Heike Severine now rep Coldwell Banker,
North Haven.

Sheila Cimmino now rep Wm. Orange
Realty, Orange

Janet Alessi Greenlaw now rep Beazley, No
Haven.

Robert Bankowski now rep
ISELLREALESTATE.NET, North Haven.



COMPARABLE BOOKS

Time to order your 1st quarter Comp
books! Deadline to place or change
your order is Friday, March 12th.
Please call Roseann, (203) 234-
7700.

LATE DEPOSITS

Letters were sent the last week of
February on all old deposits in the
MLS system. If your listings have
closed, please take the time to
update.

MLX CHANGE CLASSES

A new schedule will be posted on the
"Bulletin Board" for April, May and
June.

Please note - The March 5th class
is no longer available.

SELLERS FIELD

The policy of the N.H. Assoc. is that we
protect the sellers by putting **WITH-
HELD** in the seller field on all MLS
listings. We have been getting more and
more listings with the name of the seller.
Please make a note **NOT TO ENTER THE
SELLERS NAME** on listings, only enter
WITHHELD.



Your Best Investment In Real Estate
by

Maggie Jensen, Chairperson
Coldwell Banker, (203) 239-2553 x114

Most members contribute to RPAC because they believe in the cause for which RPAC was established: to help elect candidates at the federal, state, and local levels who are supportive of the free enterprise system and private property rights. Many believe that, for the most part, the candidates RPAC supports are the same candidates they would (or actually do) support personally. Others, while perhaps disagreeing occasionally about certain candidates RPAC supports, feel that the advantages gained by having over 950,000 REALTORS® speak with one voice through RPAC outweigh any personal reservations about one or two candidates. Regardless, most members who give to RPAC do so because they believe that organized REALTOR® activity in the campaign process not only will result in a better business climate for the real estate industry, but in better government for all.

The RPAC committee would sincerely like to thank the following people for their contributions to the real estate industry through RPAC contributions in 2004.

Denise Adamo, Norman Properties
Ray Adams, A-1 Assoc.
Nancy Alletto, Wm. Orange Realty
Carole Annicelli, Beazley REgional
Nancy Antoniou, CB Right
James A. Arseniadis, Aspetuck Appraisal
Carolyn Augur, RE/MAX Realty, Milford
Arthur Baltayan, Baltayan Realty
George P Banas, Investors Realty
David Barberino, Alan Barberino RE
Deborah Battista, Beazley, No Haven
Katherine Bennett, Betsy Grauer Realty
Gary Booker, Gary Booker & Assoc.
Margaret Brooks, Audubon Assoc.
Rhoda W Brownstein, H. Pearce, NH
Mary Jane Burt, H. Pearce, N.H.
Tammy McVey Camilleri, Wm. Raveis, Ches.
Dave S. Candido, Beazley, Hamden
Carol Cangiano, Wm. Orange Realty
Elizabeth Cangiano, Lighthouse Realty
Sheila Caplan, Beazley, Hamden
Andrew Carbutti, Jr., Carbutti & Co.
John Carlson, Beazley, Wall.
Richard Chamberlin, Jr., Realty Partners
Leila P Chaucer, CB, Milford
William Clark, Geenty Group
Laura Cole-Rose, CB, Cheshire
Catherine C. Coleman, Calcagni, Cheshire
Deborah Conlon, Conlon Realty
Judith Cooper, Wm. Orange Realty
Fred Corey, CB Select Sites, NH
Anthony Corvino, CB, No. Haven
Marianne Corvino, CB, No. Haven
Catherine Coyle, Raveis, Cheshire
Roseanne Curtis, Curtis-Long Assoc.
Simonne Cyr-Gould, Simonne's RE
Jennifer D'Amato, CB Select Sites, Bfd
Frank D'Ostilio, Jr., Wm. Orange Realty
William Davis, Jr., Wm. Raveis, Cheshire

Thank You

Stacey Deangelis, Calcagni, Cheshire
Tina DeNapoles, TLC Management
Dolores DePino, Beazley, E.H.
Mary Jo Deck, Press & Cuzzo
Tammy Demelier, Wm. Orange Realty
Robert L. Deveau, Cavanaugh & Co.
Isabelle Dewitt, H. Pearce, NH
Jan Diamond, Prudential, Milf.
Linda Diana, Beazley, Wallingford
Salvatore Diglio, Beazley, NH
Mia Distasi, Beazley, Milford
Joan B. Divincenzo, Calcagni, Cheshire
James H. Donegan, RE/MAX Action, Stratford
Elizabeth M. Dow, DeGennaro Assoc.
Patricia J Dow, Beazley, Wall.
Augusta C. Downey, Wm. Orange Realty
John J. Doyle, Beazley, Hamden
David Drumheller, Calcagni, No. Haven
Joann Dunsing, ERA Seigel Realty
Edward Dwyer, Wm. Raveis, Ches.
Robert Eisele, Beazley, NH
Sajida Farooqui, Kamp & Nielsen, Hmd
Karla Franzman, Beazley, Milford
Susan H. Frew, Betsy Grauer Realty
Joel Galvin, H. Pearce, No. Haven
Deborah Goldberg, Beazley, Hamden
Michael A. Gordon, LeveyMiller Maretz
Barbara Gould, Beazley, No. Haven
Dorothy Guarino, Beazley, Hamden
Lisa Hague, Calcagni, Cheshire
Susan J. Haller, Beazley, North Haven
Barbara Hawes, Beazley, Milford
Nancy Herrington, Berardino Co., Durham
Francis Hird, OR&L
Lisa Holden, Calcagni, No. Haven
Patricia E. Holycross-Ryder, ERA Seigel
Derek Hotchkiss, Woodbridge Realty
Robert Hughes, CB, Milford
Geraldine Hungerford, Hungerford RE
Laura M. Iorio, Calcagni, Cheshire
John Irvine, H. Pearce, NH
Caroline Isabelle, Classic Properties
John Izzo, Beazley Regional
Maggie Jensen, CB, No. Haven
Valerie Joyce, Wm. Raveis, Cheshire
Marybeth Keating, jPrudential, Milford
Susan Kelly, Wm. Raveis, Cheshire
Peter Kennedy, P.G. Kennedy Appraiser
Mary Lou Knight, Wm. Orange Realty
Charles Knobf, H. Pearce, NH
Jeffrey Kopp, C21 Access America, Milf.
Barbara M. Kowalski, Kowalski Realtors
Jonathan Kupson, Wm. Raveis, Milford
Carol Loehmann, Calcagni, Cheshire
Linda Long-Bankowski, ISellRealEstate.Net
Cheryl Lutz, Wm. Raveis, Milford
John Lee, Wm. Raveis, Cheshire
Ellen R Levada, Calcagni, Cheshire
Janet Levey, Barberino RE
Mary Licata, CB, Milford
Norma Luppi, H. Pearce, No. Haven
Margaret M Lynch, REgan RE
Mary Mahieu, Ditchkus RE
Carolene Mahnken, REMAX Realty, Milf.
Lorrie Maiorano, Calcagni, No Haven
Cathy Mancini, CB Select Sites, Bfd
Susan C. Martel, Wm. Raveis, Cheshire
Deborah Masella, H. Pearce, Wall.
Ronald J Masella, Masella Realty
John Maselli, Press & Cuzzo
Dale McGlew, Calcagni, Wallingford
Lee McParland, Calcagni, Cheshire
Albert M Melotto, Beazley Regional
Maria Mendes, Beazley, Milford
Deborah Mendillo, CB, No. Haven
Aurelia Michelson, Beazley, Milford
Steven M Miller, Miller R.E.

Judy E Mison, Press & Cuzzo
Anthony Montanaro, Beazley, Wall.
Raymond L. Morrison, C21 Access America, Milf.
Carol Murphy, Wm. Orange Realty
Jane Murray, CB, No. Haven
Tammy Mushinski, Calcagni, Wall.
Ellen Nathanson, Press & Cuzzo
Carolyn Nisita, Wm. Raveis, Milf.
Richard A O'Connor, Kowalski
Edward T. O'Neill, Calcagni, Cheshire
Patricia O'Neill, Calcagni, Cheshire
Susan O'Shea, RE/MAX Realty, Milf.
Barbara Oliver, CB, Milford
Valerie Osterhoudt, Glen Johnson Realty
Rita P. Palermo, ERA Property World
Roberta Palmeri, Press & Cuzzo
Peter Pappas, Beazley, New Haven
Dennis Parmelle, Phoenix Realty
Michael Pastir, Cb, Milford
Diane R. Petra, Perrier Group of Amer.
Guido L Petra, Jr, Petra R.E.
Louisette Picard, Picard Assoc.
Anthony Raccio, Jr., Raccio R.E.
Arthur Randolph, Geenty Group
Ruth Ratner, Calcagni Assoc., Cheshire
Sam E. Ratner, Calcagni Assoc., Ches.
Loretta Rennie, Press & Cuzzo
Arthur J. Repak, Wm. Raveis, Cheshire.
Rosemary Ricciardelli, H. Pearce, Wall.
Shirley Rietze, H. Pearce, Wall.
Marilyn F. Rock, Calcagni, Cheshire
Eve Rocklin, Calcagni, Wall.
Deborah Rollins, Calcagni, Cheshire
Diane Rosano, CB, No. Haven
Frank Rossetti, Beazley, EH
Carol S. Rowe, Beazley, Hamden
Carl Russell, Geo J Smith & Son.
Sheila Saltzman, H. Cooper Assoc.
Al Scafati, Press & Cuzzo
Robert W. Scott, III, Beazley, NH
Janet Sender, Wm. Orange Realty
William Sewell, Beazley Regional
Nancy Shattuck, Prudential, Milford
Christine Shaw, CB, Milford
M. Eliot Sheiman, Sterling Associates
Andrea L. Shiffirin, Wm. Orange Realty
Nancy Silverstein, D.W. Fish Realty
Raju Sinha, Wm. Orange Realty
Deforest W. Smith, Geo J Smith & Son.
Marjorie Smith, Geo J Smith & son
Roberta J Smith, ERA Innovative Realty
Margarat Solecki, Solecki RE
Dolores Strode, H. Pearce, New Haven
Michael A. Tarantino, West Shore Realty
Peter Tavolacci, C21 Access Amer., Milf.
Lenore J Teodosio, Prudential, Mandison
Stephen M Thompson, Dan Combs RE
Roberta Thornton, H. Pearce, NH
Kathleen Thuerling, Beazley, Wallingford
Susan Tolisano, Beazley, Hamden
Brian Valenti, CB Select Sites, Hamden
Diane F. VanEtten, Beazley Regional
Mary Varricchio, CB, No. Haven
Joan Veillette, Commercial Prop. Assoc.
Lucy Vitti, CB, No. Haven
Elizabeth Volpe, Press & Cuzzo
Sandra L Wagner, Calcagni, Cheshire
Michele Walker, Wm. Raveis, Milf.
Diana Walsh, RE/MAX Realty, Milf.
Lori S. Watts, Calcagni, CVheshire
Holly A. Webb, CB, Milford
Carol Weir, C21 Access Amer., Milf.
Beverly Welch, Calcagni, Cheshire
Sarah Winston, H. Pearce, NH
Ray Wisneski, Ray Wisneski Realty
Louise C. Zemina, McLaughlin RE
Antoinette Zimbardi, Beazley, No. Haven

COMMERCIAL INVESTMENT DIVISION
(CID) NEWS

by
*Joel Galvin, CID President,
H. Pearce, North Haven
(203) 281-3400
jgalvin@hpearce.com*

Wednesday February 18, 2004, the Commercial, Investment Division of GNHAR held its monthly meeting at 407 East Street in New Haven. This site is an 118,000sf industrial facility. The meeting was hosted by Fred Maretz and Glen Greenberg of Levy, Miller, Maretz.

There were a great number of new listings discussed which continued to show the positive feeling of commercial real estate in New Haven County. Sales and leases of over \$15,000,000 were reported for the month of January, 2004.

Guests included Roberta O'Hara executive vice-president and Frank D'Ostilio, President of GNHAR. They reminded the group of the benefits of being members of GNHAR.

The membership was told that any member of the New Haven CID would be given free membership in the newly formed Fairfield County CID. All were invited to attend Fairfield meetings and join in the networking possibilities.

Dave Melillo of, H. Pearce Commercial Real Estate was the lucky winner of this month's door prize.

The next meeting will be held at Hamden Center II on Whitney Avenue in Hamden on Wednesday March 17th.

NEW HAVEN REAL ESTATE SCHOOL
SCHEDULE OF CLASSES
CALL FOR RESERVATION FORMS
OR CHECK ON LINE
greaterhrealtors.com/education



CONTINUING EDUCATION

SCHEDULE IS

AVAILABLE ONLINE

<http://greaterhrealtors.com/education>

**CLASSES ARE FILLING UP
FAST - SIGN UP NOW!!!!**

CE-Real Estate Math
Instructor - Robert Mori
Tuesday, March 9, 2004

Principles & Practices of Real Estate
Instructor - Joseph Waple
Begins Tuesday, March 9, 2004

Property Management
Instructor - Norman Goodman
Begins Monday, March 15, 2004

Continuing Education Weekend Blitz
March 20 & 21st
No Walk ins - Sign up now!

ABR Elective Course
Instructor - Fred Southwell
March 22, 2004

Real Estate Law
Instructor - Carol Swenson
Begins Wednesday, March 24, 2004

All classes are held at 127 Washington Ave.,
North Haven, CT.
Call for Reservation, or check on line:
www.greaterhrealtors.com/education

NEW HAVEN ASSOCIATION OF REALTORS®

**QUARTERLY AWARDS PROGRAM
2004**

It's always satisfying to receive recognition from your peers when you have excelled. For the sixth year the Association is offering all members the opportunity to be awarded recognition from The Association for being a High Producer during a 2004 Quarter period.

High Producers are published in the "Realtor News" and in "The Connecticut Home Browser" magazine, receive Award Certificates and are acknowledged at Association Membership Meetings.

To qualify for the next Quarter Award you must be a REALTOR® member of the Association. You must earn 9 points per calendar quarter (Rental status listings cannot be used). 1 point is earned if you are the listing or the selling agent on a property that closed during the quarter. You will earn 2 points only if you are both the listing and selling agent, during the same quarter.

The Association must receive a completed Nomination form by the 10th of the month following the end of the quarter. This next quarter ending March 31st, MUST be received by April 13, 2004.

A full computer printout of each listing MUST be included to qualify. The Designated REALTOR® or Office Manager must sign the Nomination form and a photograph of the recipient must be included with submission (photographs will be published in The Connecticut Home Browser).

Nomination forms are available at the Association Office, please call to have a copy faxed to you.

POWER LUNCH SERIES

to be held at

The Greater New Haven Association of REALTORS®, Inc.
127 Washington Ave., North Haven, Ct.

Wednesday, March 10, 2004

11:45 A.M. - 1:00 P.M.

(Free Lunch Provided)

Speaker

Bruce Schaefer

The Marvin H. Schaefer Inspection Service, Inc.

www.mhschaefer.com



Topic

**Today's Important Issues
Dealing with Home Inspection**

Limited to the first 65 members - and it is a "FREE" Lunch -Deadline Friday, March 5, 2004



Return reservations to: The Greater New Haven Association of REALTORS®, Inc.
West Bldg., Lower level, 127 Washington Ave., North Haven, CT. 06473.
I will attend the Power Lunch to be held on Wednesday, March 10, 2004

Agency: _____

Name: _____

Phone: _____

Up to 65 reservations will be accepted, if for any reason you cannot attend, 48 hour notice is required.

REGISTER IN ADVANCE FOR:

REALTORS[®] AT THE CAPITOL

Wednesday – March 24, 2004

Meet one-on-one with your State Senators and Representatives and let your voice be heard! During 2004, the following potential issues may have a direct impact on your business, private property rights and the real estate industry as a whole:

- **Conveyance Tax**
- **Smart Growth**
- **Property Tax Reform**
- **Possible new duties related to toxic mold assessment when transferring property**

AGENDA

8:30 – 9:00 a.m..... Registration at The Bushnell
9:00 – 10:00 a.m..... Issues Orientation Session
10:15 – Noon Legislator Meetings

See reverse for “Common Concerns”
and a registration form

DEADLINE TO REGISTER IS: 2/27/04

COMMON CONCERNS:

“Visits with legislators don’t make a difference – it’s a waste of their time and mine.”

Not true! In fact, in past years when Legislators were not visited, they have contacted the CAR office to find out why and express their disappointment. You are an important part of your Legislators’ constituency. . . they won’t know your views and concerns unless you take the time to share them!

“I can’t afford a day out of the office.”

No problem – most meetings with Legislators end before noon . . . plenty of time to get back to your office for the afternoon!

“I don’t know the issues well enough.”

If you register now, you will be mailed all Legislative Reports, Legislative Alerts and advance mailings to keep you informed on all of the issues.

“I wouldn’t feel comfortable speaking.”

Don’t worry – you don’t have to speak! REALTOR® groups are encouraged to select one spokesperson to present the issues to Legislators. Your presence alone speaks volumes . . . there is strength in numbers!

By registering in advance, you will receive Legislative Updates, Legislative Alerts and Calls to Action to be kept abreast of emerging issues throughout the legislative session and be better prepared to meet with your legislators.

Each member in attendance from the Board with the highest percentage of membership participating and the Board with the highest number of members present will receive a special commemorative gift. Each of the winning Board’s will also be awarded a plaque recognizing their accomplishment.

YES, I WILL ATTEND REALTORS® AT THE CAPITOL ON WEDNESDAY – MARCH 24, 2004!

NAME (PLEASE PRINT)

FIRM

BOARD

FAX

E-MAIL

RETURN TO:

Meredith Ladd

CT Association of REALTORS®

111 Founders Plaza/Suite 1101

East Hartford, CT 06108-3296

VIA FAX:

(860) 290-6615

VIA E-MAIL:

laddm@ctrealtor.com

***Once you have registered, contact your local Board and let them know you will attend.
They may be arranging for buses or car pools to the Capitol.***