

REALTOR[®] NEWS

Web Site - greaternhrealtors.com

Issue No. 238

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June 30, 2006

GNHAR MISSION STATEMENT

The mission of the Greater New Haven Association of REALTORS[®] is to serve our membership through programs, products and services which enhance knowledge, professionalism and profitability.



PRESIDENT'S MESSAGE

By

Jim Porto

GAD Report

Government Affairs

Directors News

June, 2006

We "kicked off" summer with our annual clambake at Amarante's. As usual we were sold out, the steak and lobster were great and our Association proved once again that we are the best dancers on the planet!

Congratulations to Louise Zemina as our 2006 Realtor of the Year. Louise has volunteered countless hours to our Association over the years and is most deserving of this honor.

The RPAC (Realtor Political Action Committee) raffle was not only entertaining, but raised over \$1400. We are still way behind our goal this year and I encourage everyone to make any donation they can. These contributions are used to lobby for Realtor friendly legislation on both the Federal and State level. We are very close to getting affordable quality health care. Please help!!!

This month we will be addressing the Statewide MLS. Your Association will keep you aware of all the new developments.

I hope you all have a great summer!

"BE COMMITTED-BE ACCOUNTABLE AND KEEP YOUR PROMISE"

GNHAR 2006 Realtor of the Year

Louise Zemina



The Greater NH Association of Realtors[®] named Louise C. Zemina "2006 Realtor of the Year. Zemina was honored at the GNHAR's June 14 general membership meeting at Amarante's Sea Cliff Restaurant in New Haven.

Since 1985, Louise has been associated with McLaughlin Real Estate. She is a graduate of the NH Real Estate School w/courses completed in appraisal and new construction. She earned her GRI designation from CAR, received her broker's license in 1989, held a residential appraiser license in 1991 and obtained the ABR designation in 2002.

Louise serves on numerous Association of Realtors committees, including the Administrative Practices Committee and the Finance Committee and is a director of the Real Estate Educational Foundation, the charitable arm of the Association. She is also past treasurer and first vice president of the Association Board of Directors.

GNHAR has engaged the Government and Public Affairs consulting firm of Evans & Associates, LLC as a local Government Affairs Director (GAD). The experience of David Evans Esq., Audrey Wasik and Fred Knous exceeds 75 years in the field of government relations.

On May 3rd the Connecticut General Assembly adjourned its "short", three month session after favorable consideration of a proposal, initially suggested by the GAD team. This proposal required zoning, planning and combined commissions, to increase notification whenever they initiate changes to local zoning ordinances or Plans of Conservation and Development. **PA 06-80 An ACT CONCERNING NOTICE REQUIREMENTS FOR LAND USE APPLICATION** mandates that local planning and zoning commissions establish a public notice registry of landowners, electors and nonprofit organizations requesting notice. Beginning in October 2006, each municipality is obligated to notify residents of such registry and the process for registering for notice. Once registered, all listed individuals will receive notification by mail or by regular or electronic mail of any action regarding the proposed adoption or change of any zoning regulation or boundary, or any subdivision regulation, any preparation or amendment of the plan of conservation and development. GAD will be calling upon individual Realtors who have agreed to serve as GNHAR's "eyes and ears" to "register" locally. The Connecticut Homebuilders Association, along with assistance from the Connecticut Association Realtors (CAR) are credited with the passage of this enactment.

Recently, the Cheshire Plan of Development Committee (of the Planning and Zoning Commission) directed the Town Planner to review the Cheshire's planning and zoning

Continued on Page 3



**ATTENTION SALESPERSONS!
ORIENTATION COURSE**

Sign up now for the next Orientation Course and become a REALTOR®. REALTOR® members can use the REALTOR® logo on their business cards, advertisements, etc., and REALTORS® can advertise at low prices in "The Connecticut Home Browser" magazine published by the Association. As a REALTOR® you can input your listings into our MLS system and take advantage of all the services offered by the Association to members.

Orientation consists of two separate mandatory sessions. The MLS session to be held Thursday, September 21, 8:30 AM - 1 PM. The Ethics session to be held on Thursday, September 28, 9 AM - 12:30. Both sessions must be attended.

In order to attend orientation, you must submit a completed application plus all required fees. To receive an application and amount due please call Kate Blake at the Association Office, (203) 234-7700 or submit a request for application through our web site greaternhrealtors.com



The Greater New Haven Association of REALTORS®, Inc.
Phone: (203) 234-7700 Fax: 234-3980

Officers of the Association

President.....James Porto
President Elect.....Paul Gradwell
First Vice-President.....Marc Seigel
Second Vice-President.....Maureen Campbell
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Secretary.....Diana Walsh

Exec V.P.....Roberta N. O'Hara RCE

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Alan Barberino
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Gena Lockery
Linda Lang-Bankowski

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Thank You

To the following companies who have extended their generosity by Sponsoring Association Functions

Platinum Level Sponsor - \$2,000	Gold Level Sponsor - \$1,000
M. H. Schaefer Inspection	GMAC Mortgage
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The Real Estate Book	Washington Mutual
Tiger Home Inspection	Peoples Bank
Tyler Cooper & Alcorn	Arbella Insurance Group
Wells Fargo Home Mortgage	Silver Level Sponsor - \$500
	Chase Home Finance
	EPI Mortgage
	Allspect Home Inspections

INTEREALTY TRAINING SCHEDULE

PLEASE NOTE: CLASSES & TIMES MAY CHANGE. YOU WILL BE CONTACTED IF YOUR CLASS HAS BEEN CHANGED OR CANCELLED. THANK YOU!

Please fill out the form below and mail a \$10.00 REFUNDABLE CHECK payable to GNHAR. There are a limited number of seats available! Thank you!

DATE	CLASS	TIME	LIMIT
Thursday, Aug. 3	MLXchange I	9:30-12:00	LIMIT 10
	CMA	12:15-1:15	LIMIT 10
Thursday, Aug. 10	MLXchange II	9:30-11:30	LIMIT 10
	Designer Tools*	12:30-3:30	LIMIT 8


***YOU MUST FIRST TAKE MLXCHANGE I, CMA & MLXCHANGE II TO REGISTER FOR DESIGNER TOOLS.**

ALL THE ABOVE CLASSES REQUIRE A \$10.00 (REFUNDABLE) CHECK AND A 24 HOUR CANCELLATION NOTICE IS REQUIRED (CREDIT CARDS ARE NOT ACCEPTED).


SORRY, WE CANNOT ACCEPT ANY REGISTRATIONS WITHOUT A CHECK

MAIL CHECK TO: Greater New Haven Association of REALTORS, Inc., 127 Washington Ave., West Bldg, Lower Level, North Haven, CT 06473. ATTENTION: ROSEANN

NAME COMPANY PHONE # DATE OF CLASS & TIME



**Membership
News
By
Kate Blake**



The following applications for membership have been received. Any member having any comment, pro or con, on the qualifications of these candidates should forward those comments, in writing, to the Membership Committee in care of the Association Office.

DESIGNATED REALTOR APPLICATIONS:

Timothy Fegan d/b/a CB Richard Ellis, 71 Audubon St, New Haven 06511. Phone (203) 777-6262, Fax (203) 777-4075 - Full Office

Arnold Mikulski d/b/a Sam Property Appraisals Co LLC, 24B Pilgrims Harbour, Wallingford. Phone (203) 284-0726, Fax (203) 265-6891 - Full Company

Steven J Spector d/b/a Interstate Realty Advisors Inc, 84 Broad St, Milford 06460. Phone (203) 283-3994, Fax (203) 306-3222 - Full Company
Marilyn Rosa d/b/a Rosa Realty LLC, 134 Grand Ave, New Haven 06513. Phone (203) 776-7672, Fax (203) 776-0009 - Full Company
Barbara Pearce d/b/a H. Pearce Real Estate, 3 Old Tavern Rd, Orange, 06477. Phone (203) 795-2600, Fax (203) 795-2601-4th Office
John Drapp d/b/a DNJ Realty, LLC, 177 State St, 4th Flr, Bridgeport 06604. Phone (203) 683-7021, Fax (203) 683-7022 - MLS Only

REALTOR APPLICATIONS:

Miya Lyons, CB Res Brokerage, NH
Darrell L Hardy, C21 Access Amer, NH
Kim Hajkner, C21 Access Amer, NH
Judy L Peregrin, Calcagni Assoc, Hamden
Curtis Banks, Prudential Ct Realty, Orange
Melanie Borsari, Calcagni Assoc, No Haven
Judith A Vanacore, Raveis RE, Cheshire
James Clanton, MaxCom Realty, Orange
Joseph Han, Weichert Realtors Reg., Orange
Lane M Driscoll, CB Res Brokerage, Hamden
Mark Butterworth, ERA Seigel, Hamden
Joseph J Barletta, Zeidenberg Prop, New Haven
Xiaosha G Sace, H Pearce, Orange
Isabel C Martineau, Symphony Realty, WH
Lisa A Vacco, Depodesta RE, Hamden
Joanne R Grailich, Wilson & Citak, Wall.
Jonna J Goldman, ERA Fort Hale, EH
Rebecca E Charron, Raveis, Milford
Kelly Jones, C21 Today, West Haven
Jeong J Lee, ERA Seigel Realty, WH
Catherine M Lorenzo, Home Run, No H.
Cheryl A Ulstad, Calcagni Assoc, Wall.
Pascual Arellano, Ennis Realty, Meriden
Sam R Turgeon, Ennis Realty, Meriden
Kari Day, Calcagni Assoc, Wall.

PHONE/FAX CHANGES:

Buyer's Capital, Stamford 1-203-380-2512 ph.
F C Devita Co, Hamden - 1-203-248-7076 ph.
Horizonte Realty, Hamden - 1-203-784-7413 ph,

1-203-777-5235 fax.
Cove Real Estate, New Haven - 1-203-466-2683 fax.
BRS Group, Cheshire - 1-203-271-1901 phone.
Nicotra Real Estate, Wall. 1-203-678-3088 fax.
Mihalek RE, Wall. - 1-20-265-5376 phone.

COMPANY NAME CHANGE:

Sound Appraisals, LLC, 35 Norwill Dr, North Branford was Certified Appraisals.

DESIGNATED REALTOR CHANGE:

Christine Stauffer now DR to Stauffer Real Estate, 258 Main St, Ansonia 06401, Leonard Deceased - MLS Only.

COMPANY CHANGE:

John Grabarz d/b/a Jonathan Michaels Real Estate LLC, 101 Elizabeth St, Derby 06418. Phone (203) 446-9141, Fax (203) 446-9142 - now Full Member was MLS Only.

Fred Petrella, Connecticut Realty Group, 431 Orange St, New Haven 06511 was Board Only now Full member.

ADDRESS CHANGES:

Thomas Cimini d/b/a Edgewood Realtors, 48 Mt Sanford Rd, Cheshire 06410. Phone (203) 699-8012, Fax (203) 699-8013.

Chris Wilson d/b/a Wilson & Citak Realty, 220 North Colony Rd, Wallingford 06492. Phone (203) 269-4663, Fax (203) 269-4661.

Charles Liberti d/b/a Blue Ribbon Realty, 38 Church St, West Haven 06516, same phone/fax.

AGENT CHANGES:

James Brandl now rep Weichert Realtors Regional, Orange.

Arlene Futterman now rep CB Res Brok, NH.

Anne Marseille now rep Betsy Grauer Realty.

Marianne Engengro now rep Home Run Realty, No Haven.

Mary Cavallo now rep Max Com Realty, Orange.

Alice M Lewin now rep Raveis RE, Cheshire.

Haydee Santiago now rep Sette Realty, Hmd.

Paula Dotson now rep CB, No Haven

Debra DeFillippo now rep H. Pearce, Orange.

Karen Gaudio now rep ERA Fort Hale, EH

Kim Fenlon now rep H Pearce, NH

Nancy Impellizeri now rep Prud. Ct, Milford

Jeanne Consiglio-Hoin now rep H Pearce, Orge

Kathy Hoyt now rep ERA Seigel, Hamden

Joanne Dunsing now rep Fischer Realtors, WH

Angie Hulford now rep Geenty Grp, Bfd

Susan Canning now rep First Choice Real Est, Hamden

RESIGNED OFFICES:

Joel Kahan d/b/a Block & Kahan Prop, 38 Trumbull St, NH 06510-Full Office.

James Bussmann d/b/a Seaboard Fuel, 24 River St, NH 06513 - Affiliate.

Gregory Lattanzi, LLC, 45 Court St, NH 06511-Affiliate.

Gregory Lane d/b/a Property Consultants, 1275 Boston Post Rd, Fairfield 06824-MLS Only.

Damen Webb d/b/a Almeter Real Estate, 204 Valley Ave, Bridgeport 06606-MLS Only.

Wayne Fluskey d/b/a Sunrise Appraisals, 16 Farm St, Danbury 06811-MLS Only.

Margaret Solecki d/b/a Solecki Real Estate, 423 Middletown, NH 06513 0- Full.

Gary Olcha d/b/a G O Appraisal Service, 321C Marlborough St, Portland 06480-Full

GAD -Continued from Page 1

regulations, as well as the town's Plan of Conservation and Development and report back with suggested changes, so that "smart growth" can continue. The Town Planner is expected to offer his recommendations in a couple of months.

The Planning and Zoning Commission of **Bethany** has scheduled a hearing this month to consider a number of proposed zoning regulation amendments. **GNHAR's** Bethany contacts, Realtors **Tom Cavaliere** and **Gerri Hungerford** are working closely with the **GAD** team to assure that these changes do not negatively impact property rights and the local real estate market.

The second and final of two Smart-Rehab Conferences, organized by **GAD** and co-sponsored by the **Eastern, Middlesex/ Shoreline & Greater New Haven Associations of Realtors**, is scheduled from 8:30 am until noon on June 16 at **GNHAR's** office in North Haven. . The Conference entitled "**SMART REHAB: DOs AND DON'TS**" is intended to update town building inspectors, home inspectors and realtors concerning the latest changes and amendments to the State Building Code. **Robert Kennedy, President of the Connecticut Association of Realtors (CAR)** will again moderate a panel, comprised of **Tim York** (Colchester Building Inspector) and **Mark Tebbets** (Master International Code Council Official). The Conference is free of charge and registration forms are available at **GNHAR** offices. Following the conference, **GNHAR's** President, **James Porto** and President - Elect **Paul Gradwell** will be joining their counterparts from **Eastern and Middlesex Shoreline Associations**, along with Association executives for a **GAD Summit** to discuss state and local issues of importance to member/ Realtors.

In July, your **GAD** team is headed to Chicago for the National Association of Realtor's **2006 GAD Institute**. This annual conference provides a forum for government affairs directors throughout the nation. Representatives from various realty associations gather to exchange information, techniques and strategies regarding various state and local issues affecting the realty industry. Housing viability, eminent domain and local land use restrictions are but a few of the many issues to be discussed. This in-depth, three-day conference provides an invaluable exchange of ideas for the **GAD** team to enable them to better represent the **Greater New Haven Association of Realtors** and its member

The **GAD** has begun planning a conference on **Affordable Housing for Connecticut's Workforce** to be scheduled for later this year. This conference, co-sponsored by **GNHAR**, will bring together a panel of experts and State political leaders to discuss recent legislative and regulatory initiatives in Massachusetts, Rhode Island and Maine attempting to address new ideas and approaches to providing additional workforce housing in Connecticut.



FROM THE
GNHAR
DIRECTOR OF FINANCE
EDWARD SPOSITO

IMPORTANT NOTICE!!!!

Your MLS bills are coming out for July 1, 2006 and are due and payable by July 31, 2006. If not paid by then, there will be shut-offs of the MLS Service starting on August 2, 2006, to be reinstated a reconnect fee and a late charge will be assessed.

If you have any questions, please call at (203) 234-7700 and ask for Edward.



COMPUTER SERVICES



Your Association now offers computer services to all members.....

Call Francisco Garcia our Technology Director and Business Consultant (203) 234-7700 Ext. 18.

Below is a basic list of services offered, however, if the service you are looking for is not on the list, please call Francisco, he's super!!!

- Computer Repair
- Computer Networking
- Software Installation
- Software Configuration
- Virus Removal
- System Restore
- Data Recovery
- Data Backup
- Web Design
- Web Hosting
- Computer Upgrades
- Consulting Services
- Internet and Software training
- Data Transfer
- Computer Diagnostic

Our prices are a fraction compared to big retail stores and our work is guaranteed. We accept VISA and Master Charge. Don't wait, Call Now!!!



I want to thank all of you that took advantage of our courses this past winter and spring. I hope that you enjoyed them and I hope that you will continue using The New Haven Real Estate School for **ALL** your educational needs.

We have already put our 2006/2007 calendar together and are sure that you will find it a valuable resource.

The most exciting news is that we will be offering a **USPAP** course on July 11 and 18, 2006; this 15 hour course can be used toward your Appraisal license.

Also, we are offering a **FAST TRACK Principles and Practices** course that will run July 17 through August 23, 2006. This course will meet twice a week on Mondays and Wednesdays from 9 AM to 12 noon and from 1 PM to 4 PM. This will streamline the course from its original 2 1/2 months to 5 1/2 weeks.

We will also be offering Principles and Practices and Appraisal I through the Meriden Adult Education program next winter.

Please continue to check our website, greaternhrealtors.com for all upcoming classes. Again, thank you for your patronage and please contact me if you have any questions or suggestions.

Eleanor A. Healey
Director



CREDIT REPORTS



The Association offers many services to our members.....One important service offered is our fast and easy Credit Report service. If you haven't taken advantage of this service, please give serious consideration to changing your source.

Member price is \$11.25+Ct. Sales tax per person. You simply complete a one page form, provide the signature of the applicant and fax it to us along with a Master Card or Visa credit card number. We do all the rest....Within the hour your report will be faxed back to you. Call Roseann (203) 234-7700 for details.



Supra Keys will be pro-rated on July 10th. The cost for the remainder of the year will be \$60.00 for lease and \$64.00 for set up. The total would be \$124.00. Call Kate (203) 234-7700 to order a key.....

Don't choose to use Supra Keys - The Association Store has Push Button Lock boxes available for \$32.00 each. Call Roseann, (203) 234-7700.

Mastering Maintenance Windows 101

The following article was provided by "HouseMaster"

(NAPS) - Keeping your home's windows in shape can close the door on high energy bills but allow fresh air to circulate and reduce indoor air pollutants. Try these tips:

■ Sticking Windows - If a window is stuck, try pushing around the edges of the sash frame to loosen it before opening. Lubricating the channels with paraffin may help make them move more easily in the future. In casement windows, the hardware could be corroded and may need to be removed for cleaning.

■ Paint Job - If windows are closed too soon after painting they become bonded to the frame. A slim knife inserted through the paint bond may free the window.

■ Replacements - If windows are outdated or not functioning, replacement units are readily available. A replacement window has no casing around its exterior edge, permitting it to be inserted from inside the home without disturbing the exterior finish of the structure.

The above tips were offered by experts at HouseMaster, leaders in the home inspection industry. To learn more about windows and other areas of home maintenance, visit www.housemaster.com/home defects.

CONGRATULATIONS
to
Mr. Frederick Mansfield II
1965

At the National Association of Realtors Board of Directors meeting in Washington, DC Mr. Mansfield was approved as REALTOR® Emeritus for his 40 years of service to the industry.

Mr. Mansfield retired from service from our Association earlier this year.

CONGRATULATIONS TO THE
FOLLOWING NEW
"REALTOR" MEMBERS APPROVED BY
THE GREATER NEW HAVEN
ASSOCIATION OF REALTORS®
BOARD OF DIRECTORS AT THEIR
JUNE, 2006 MEETING.

- Berardino Realtors, Durham
Karen M Conway
- Bishop Edwards & Robert, No. Branford
Joanne Pearce-Fowler
- Calcagni Assoc., Cheshire
Sheila Fiordelisi
- Calcagni Assoc, Hamden
Rosemarie A. Anderson
- Calcagni Assoc, Wall.
Margaret Mallick
- C21 Access America, NH
Anthony Carlino
Samatha A Marzi
Amare A McPherson
Kim Muller
Benedict O Ogudebe
- C21 Today, West Haven
Donald Bacon
Michelle E Skeens
- Clayton Property Brokers, EH
Carmel-Ann Jarmie
- CB Res Brokerage, Hamden
Shila Doshi
Deborah T Shaffery
- CB Res Brokerage, New Haven
Jenell M Lawson
Robin Ruxer
- CB Res Brokerage, No Haven
Christine Setaro
- CB Res Brokerage, Orange
Lisa J Bishop
- CB Res Brokerage, Wall.
Barbara G D'Adamo
Claudio Dichello
- CB Res Brokerage, Woodbridge
Tracie L McDermott
- Coriano Realty, Meriden
Jennifer W Gonzalez
- ERA Chona Guillen Realty, West Haven
Gloria A Salter
- ERA Fort Hale Realty, East Haven

- Paul T Olinyk
- ERA Innovative Realty, Wallingford
Christina S Slue
- ERA Property World, Milford
Linda A Rose
- Fischer Realtors, West Haven
Chester A Perrotti
- H. Pearce Co., New Haven
Haprett Thomas
- H. Pearce Co., Wallingford
Donnamarie Poulin
- Harborview Realty Services, WH
Lillian N Edwards
- Home Run Realty, No Haven
Ted Hillinski
- Home Run Realty, Wallingford
Sonja Johnson
- Johnson Real Estate, Cromwell
Lisa M Boisselle
Melissa Latronica
Nancy J Marren
Stephanie L Nowak
- Levey Miller Maretz, Woodbridge
Ed Schwartz
- Maier Real Estate
Erica A Francis
- Mainline New England, Wall.
AnneMarie Peach
Jonathan D Shweky
- Nicotra Real Estate, Wallingford
Daniele Waterhouse
- Prudential CT Realty, East Haven
Melissa S Iadone
Jennifer T Parker
- Prudential Ct Realty, Milford
Richard G Piselli
- Prudential CT Realty, New Haven
Lynda H Steinis
- Prudential Ct Realty, Wallingford
Jacqueline D Raynor
Kathy A Shimmield
- Raveis Real Estate, Cheshire
Nicole LaFave
Linda Reeder
- Raveis Real Estate, Milford
Kenneth L D'Ademo
Marva Hamilton
- Raveis Real Estate, Milford
James C Sparks
- Realty Partners, West Haven
Dina Contarino
- ReMax Great Estates, Wallingford
Jamie E Boss
- Seabury Hill Realtors, New Haven
Darika Nantiya
- Team Real Estate, Hamden
Roger Kirwood
- The Small Group, Hamden
Sherry Small
- Weichert Regional, Orange
Alexis R Black
Michael Sirochman III
- West Shore Realty, Milford
Kathleen M Czajkowski
- Zeidenberg Property, New Haven
Jonathan A Allen

BE A BUDDY safety tips

Article from C.A.R. "Personal Safety Guide"
For a complete copy of that guide go to:
<http://www.ctrealtor.com>

Know in advance who you are going to call when:

- your instincts tell you to get help
- you're just a little nervous
- you need help at an open house

Claudia Perry-Vance, a 23-year veteran in the business, was the best of buddies for a co-worker in Columbus, Ohio. Her buddy was a 26-year-old female agent who fell victim to a man who called himself Jack Martin and said he was a nuclear physicist from Tennessee. He was, in fact, Thomas H. Chappell, a local commercial cleaning service operator and a convicted rapist.

The salesperson met with Chappell several times at her office but didn't ask for identification. He told her that he wanted a high-end residential property and would pay cash for it. After developing a casual rapport with the salesperson, Chappell called her to come take a look at the property.

Just before she left her office, she asked her buddy, Claudia, to come along. "The only reason I went with her was that she felt a little nervous" Perry-Vance was quoted in a Realtor Magazine article.

"Chappell met both women at the house. During the tour, Chappell was able to separate them and attacked the younger women with a stun gun. She didn't lose consciousness and struggled with her attacker.

"She let out the most horrible scream I've ever heard," say Perry-Vance, who was in another room when the attack occurred. The scream sent Chappell running to his van, but the agents got his license number and called police.

When he was caught, police found an MLS book in the van with the young salesperson's photo circled in ink.

"Excerpts from a story written by Timothy R. Dougherty appearing in REALTOR® magazine."

ANNUAL SALES REPORT

MONTH	TOTAL SALES \$ VALUE		TOTAL SALES #		NEW LISTINGS		DEPOSITS		ACTIVE	
	2004	2005	2004	2005	2004	2005	2004	2005	2004	2005
JANUARY	97,876,566	113,753,810	405	433	764	837	496	548	1,510	1,939
% change	15%	16%	-6%	7%	-3%	10%	-7%	10%	-15%	28%
FEBRUARY	91,605,728	93,500,613	402	347	734	793	628	654	1,593	1,887
% change	57%	2%	23%	-14%	4%	8%	17%	4%	-10%	18%
MARCH	105,866,610	123,195,209	475	505	1,038	1,031	775	788	1,755	1,931
% change	17%	16%	9%	6%	10%	-1%	13%	2%	-4%	10%
APRIL	133,384,455	143,916,682	529	548	1,050	1,252	818	886	1,824	2,005
% change	39%	8%	22%	4%	13%	19%	19%	8%	-3%	10%
MAY	131,241,734	158,485,708	545	589	1,085	1,221	763	826	1,913	2,316
% change	26%	21%	17%	8%	6%	13%	1%	8%	-4%	21%
JUNE	198,860,392	236,197,147	776	828	1,189	1,248	746	743	2,117	2,388
% change	46%	19%	32%	7%	10%	5%	3%	0%	3%	13%
JULY	165,053,490	213,820,430	640	700	1,122	1,181	700	703	2,258	2,618
% change	5%	30%	8%	9%	12%	5%	1%	0%	10%	16%
AUGUST	198,157,649	211,184,616	752	700	1,053	1,246	619	722	2,405	2,834
% change	23%	7%	11%	-7%	7%	18%	-6%	17%	13%	18%
SEPTEMBER	146,202,332	206,579,155	590	715	957	1,348	634	628	2,364	2,939
% change	-4%	41%	-9%	21%	0%	41%	6%	-1%	13%	24%
OCTOBER	152,448,097	166,985,510	561	552	1,047	1,195	618	604	2,500	3,258
% change	19%	10%	-3%	-2%	13%	14%	1%	-2%	16%	30%
NOVEMBER	134,799,466	147,608,600	515	507	733	973	597	514	2,310	3,222
% change	24%	10%	7%	-2%	3%	33%	18%	-14%	12%	39%
DECEMBER	162,945,179	159,453,150	602	564	551	565	418	343	1,925	2,646
% change	20%	-2%	4%	-6%	26%	3%	15%	-18%	16%	37%
TOTALS	1,718,441,698	1,974,680,632	6,792	6,988	11,324	12,892	7,812	7,959	24,474	29,986
INCREASE/DECREASE		14.9%		2.9%	1464.4%	13.8%		1.9%		22.5%
		-65.4%		-65.2%		-48.1%		-59.0%		-41.6%

Greater New Haven Association of Realtors, Inc.
2006 Calendar of Events

Revised 6/28/06

July 3 & 4	Monday & Tuesday	Independence Day	Office Closed
July 13	Thursday	Region 4 Caucas	Midd-Shore Assn.
July 14	Friday	GNHAR BOD	Association Office
July 18	Tuesday	C.A.R. B.O.D.	Hawthorne Inn
<u>August 16 - 18</u>		<u>Thursday</u>	<u>NAR Leadership Meeting</u> <u>Chicago</u>
September 4	Monday	Labor Day	Office Closed
September 14	Thursday	GNHAR BOD	Association Office
September 14	Thursday	Power Lunch	Association Office
September 18	Monday	Charity Golf Tournament	Laurel View C.C.
October 5	Thursday	General Membership	Laurel View C.C.
October 9	Monday	Columbus Day	Office Closed
October 12	Thursday	Region 4 Caucas	Midd-Shore Assn.
October 13	Friday	GNHAR BOD	Association Office
October 17	Tuesday	C.A.R. B.O.D.	Hawthorne Inn
November 2	Thursday	GNHAR BOD	Association Office
<u>November 8 - 13</u>		<u>Wednesday - Monday</u>	<u>NAR Convention</u> <u>Orleans, LA</u>
November 16	Thursday	Power Lunch	Association Office
November 23 & 24		Thurs.-Fri.	Thanksgiving Holiday
Office Closed			
December 7	Thursday	GNHAR Installation	500 Blake Street
December 15	Friday	GNHAR BOD Luncheon	TBA
December 25 & 26	Monday & Tuesday	Christmas Holiday	Office Closed

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Fax: (203) 234-3980

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The Greater New Haven Association of REALTORS®, Inc.

The Connecticut

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A Real Estate Buyers Guide

127 Washington Ave., West Bldg, Lower Level, North Haven, CT. 06473



JULY 21st ISSUE

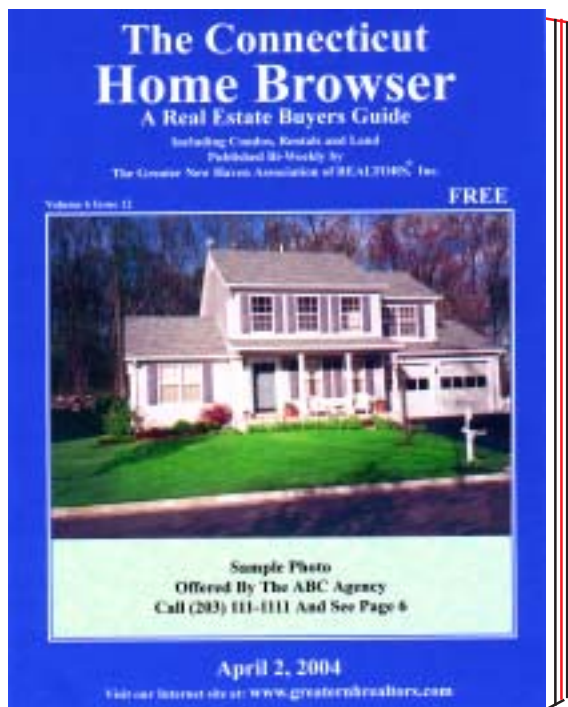
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