
REALTOR[®] NEWS

Web Site - greaternhrealtors.com

Issue No. 268

Published by the Greater New Haven Association of REALTORS[®], Inc.

July, 2009

GNHAR MISSION STATEMENT

The mission of the Greater New Haven Association of REALTORS[®] is to serve our membership through programs, products and services which enhance knowledge, professionalism and profitability.



Al Scafati
Chairman of the Board
2009

WHY BELONG TO AN ASSOCIATION?

How many times have you been asked to join an association or asked why you belong to an association - or what can an association "do for me?" Theodore Roosevelt put it very aptly when he said, "Every man owes a part of his time and money to the business or the industry in which he is engaged. No man has a moral right to withhold his support from an organization that is striving to improve conditions within his sphere."

Since it costs money to belong to an association, it is logical to ask, "What can an association do for me?" A probable answer could be nothing! An association can do things with you (with your support, expertise, cooperation, etc.), but not for you per se. Apply the same principles to your business - it can't do anything for you unless you do something for it.

You invest money in business as well as your time and energy. The degree of success depends on the talents, time, and energy expended, even more than the amount of money invested.

The same holds true for associations. The dues-dollars represent an investment, just as it does in one's business. There are certain functions and services that the association, acting in concert with its membership, can perform - but to be successful in its efforts, the association requires the support and involvement of its members. It needs the collective thinking of all concerned to formulate plans, and it requires the physical effort of its membership to put those plans into operation.

A recent survey indicates that 85% of all economic failures were of firms not connected with a trade association. It would appear also that the business-man or woman who rebels against paying association dues is always the first to criticize and to say an association does him no good. However, he is always on the front line to take the benefits that come his way as a result of the association and its dues-paying members. These benefits just don't happen. They are the results of a lot of hard work and effort by the great number of individuals who devote time and energy to get the tasks done.

Just as 100 individuals going their separate ways in trying to dam a river - dig a tunnel or build a highway - would result in disorganized chaos, so it is with industry aims that lack the power of an association effort. But, just as the efforts of those 100 individual (organized under a single leadership with mutually agreed plans and specs) can dam that river, push a tunnel through or get a highway down - so goes an association function, by taking many small parts and joining them into a cohesive mass that gives the group power.

But, there is more to association membership benefits. One, which is a pure bonus, is the benefit of business coming one's way simply because of membership. Given equal cost and service, association members just naturally prefer to do business with those who share the load of maintaining their group. Many have found that this "fringe" benefit will more than offset dues and other costs of participation. That makes it a refutation, so to speak of the old adage, "you can't have your cake and eat it too."

Granted that benefits of association membership are many and varied, there still are those who fail to see how it will benefit them. My answer to this group is simply, "Come on in and find out. Get your feet wet."

URGENT MESSAGE REGARDING YOUR REAL ESTATE LICENSE

Did you renew your real estate license in 2009 with the State of Connecticut?

We have found many of you have NOT!! As a result your real estate license has now lapsed.

Please check the status of your license with the Department of Consumer Protection by either going into: <http://www.ct.gov/dcp/site/> or call 1-860-713-6150.

The DCP will NOT notify you if there was a problem with your credit card #, check or paperwork. If the status is "lapsed", please call the DCP, not Greater NH Assn of Realtors.

YOU CANNOT PRACTICE REAL WITH IN THE STATE OF CONNECTICUT WITHOUT A VALID REAL ESTATE LICENSE!!

2009 MILL RATES

**FOR YOUR
CONVENIENCE
A 2009 SCHEDULE OF
MILL RATES IS ON
PAGE 4
PLEASE
NOTE AND POST
TO ALL AGENTS**



**NEW HAVEN REAL ESTATE
SCHOOL UPCOMING
SCHEDULES**

Principles & Practices of RE
August 11 - October 27th
Cost \$480 including books

Continued Education classes:
Aug. 5th - Ct Disclosure, RESPA &
Law Update (Mandatory)
\$30.00 members

Aug. 18th - CT Buyer Agency
(Mandatory) \$30.00 members

Aug. 26 & 27 - CDPE certification
course - \$449 member.

For more info greaternhrealtors.com
(education) or call 1-203-234-3938



The Greater New Haven Association
of REALTORS®, Inc.
Phone: (203) 234-7700 Fax: 234-3980

Officers of the Association

Chairman of the Board.....Al Scafati
Chairman Elect.....Paul Ott
First Vice-President.....Maureen Campbell
Second Vice-President.....Susan Izzo
TreasurerElizabeth Alberico
Secretary.....James Porto
President & CEO.....Roberta N. O'Hara RCE

Directors

Alan Barberino
Tom Cavaliere
E. Tyler Della Valle
Paul Gradwell
John Hill
Linda Hofbauer
Michael Johnson
Gena Ruocco-Lockery
Dennis Proto
Wendy Weir
Louise Zemina
Immed. Past Chairman: Paul Gradwell

Thank You

To the following companies who have extended their
generosity by Sponsoring Association Functions

Platinum Level Sponsor - \$2,000
Franklin Mortgage, LLC

Gold Level Sponsor - \$1,000
New Haven Register
Law Offices of William M. Raccio LLC
Bank of America, Harry Sessa
Tiger Home & Bldg Inspection
Campbell Mortgage
Liberty Bank, John Parillo
Wells Fargo, Elliot Bauer

Silver Level Sponsor - \$500
Edward C Burt Jr PC
T D Banknorth
Mortgage Master Inc.

FIRST AMERICAN MLS TRAINING SCHEDULE

PLEASE NOTE: CLASSES & TIMES MAY CHANGE. YOU WILL BE CONTACTED IF YOUR
CLASS HAS BEEN CHANGED OR CANCELLED. THANK YOU!

FREE MLX TRAINING CLASSES

Please fill out the form below and fax to GNHAR (203) 234-3980. Thank you

| | | |
|-------------------------------|--|-----------------|
| Tuesday, July 21, 2009 | Advanced: 10:00-11:30 Report Writer: 12:30-2:30 | Limit 10 |
| Wednesday, Aug. 12th | Basic II: 9:30-11:30 Express CMA: 11:30-12:30 Advanced: 1:30-3:30 | LIMIT 10 |
| Friday, Aug. 21th | Report Writer: 10:00-Noon Basic I: 1:00-3:00 | LIMIT 10 |

IF YOU WISH, YOU MAY BRING YOUR OWN
LAPTOP OR NOTEBOOK TO USE
IF YOU NEED TO CANCEL YOUR CLASS,
PLEASE NOTIFY US 24 HOURS PRIOR TO CLASS
CALL FOR ADDITIONAL SCHEDULES

THANK YOU

CLASSES HELD AT:

Greater New Haven Association of REALTORS, Inc.,

127 Washington Ave., West Bldg, Lower Level, North Haven, CT 06473.

NAME COMPANY PHONE # DATE OF CLASS & TIME

POWER LUNCH SERIES

FREE LUNCH

THURSDAY, JULY 23, 2009

11:45 AM - 1:00 PM

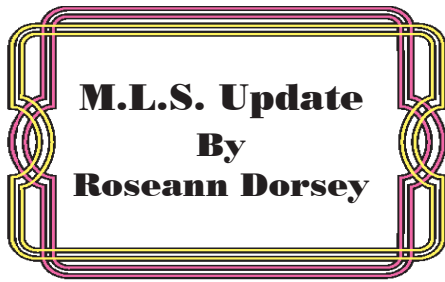
SPEAKER: CAMERON PAINE, CEO CTMLS

&

BARBARA HORVATH, DIR. OF MLS SERVICES

TOPIC: CT. MLS & YOU!!

FLYERS SENT TO ALL MEMBERS - SIGN UP NOW!!!



YOUTUBE virtual tours!

CTMLS does not allow YouTube videos on their Service. Please refrain from using YouTube videos in the virtual tour field or remarks.

CTMLS encourages virtual tours, but they must be generic, about the house only, no advertising, broker company information or logos, agent names or contact information and personal photos, websites, non members such as banks or builders.....

Please keep in mind that YouTube videos contain different sources of advertising that is not fitting or appropriate for MLS.

CTMLS has removed 2 fields from MLS: Seller Concession Y/N AND Seller Concession amount field.

(The definition of what constitutes a Seller concession is vague. By leaving the field in the system, we are asking members to enter erroneous and inconsistent information. Therefore, the Board of Directors of CTMLS has determined that removing the Seller Concession Fields from the MLS entirely helps to protect against incomplete or misleading data.)

The HUBBARD (HUBRD) status has been removed from the system entirely. Any listing that was identified with the HUBRD status has been re-categorized to the ACT listing status. When accepting a listing with a Hubbard Clause, the listing status should remain as ACT status, however, the field Hubbard Y/N should be marked with a "Y". This will be required entry. Answer "N" if there is no Hubbard Clause. The entry of the Hubbard Status equals "Y" will additionally place a flag after the listing status to display ACT-HB indicating the presence of a Hubbard Clause.



The Association Office and Board of Directors regret to inform you of the recent death of a fellow REALTOR®, John (Jack) Maier, Sr, founder of Maier Real Estate, Meriden. Mr. Maier was Vice President of the Connecticut Association of Realtors in 1973, and served as president of the Central CT Board of REALTORS.

The following applications for membership have been received. Any member having any comment, pro or con, on the qualifications of these candidates should forward those comments, in writing, to the Membership Committee in care of the Association office.

DESIGNATED REALTOR:

Donna Richo d/b/a Donna Richo Real Estate, 90 Taylor Ave., Suite 3, East Haven. Phone 203-468-6787, Fax 203-468-5406.

REALTOR APPLICATIONS:

Sheree I Dolan, CB, Branford
 Margaret Nimiroski, H Pearce, Branford
 Chris Barbieri, SellSome Property, N.H.
 Yan (Meggie) Ke, Calcagni Assoc., Hamden
 June Dwy, ERA Property World, Milford
 Roger Holling, CB, Orange
 Carol C Kleeman, Berardino Realtors, Durham
 Heather Jaser, West Shore Realty, Milford
 Anthony Izzo, ERA Property World, Milford.

REINSTATED COMPANIES:

Mary Desmond Smith d/b/a Mary Desmond Realty, 89 Sherland Ave., New Haven, CT 06513. Phone 203-691-5696, Fax

203-468-8320.

Victor Borrrome d/b/a Victob Realty, Inc., Hamden, CT 06517, Phone 203-784-7413, Fax 203-777-5235.

OFFICE CLOSED:

Ricardo Williams d/b/a R W Realty, 193 Boston Post Rd., West Haven - Ricardo now with C21 Greengarden, West Haven.

AGENT CHANGES:

Debra G Nardini now rep Blue Ribbon Realty, West Haven.

Rosemary Engengro now rep Weicheret Regional, Hamden.

Paul Ott now rep Raveis Real Estate, Cheshire

Pauline Bennett, now rep CB, Cheshire

Patrick Coyle now rep Statewide Appraisal, Ansonia

Linda Pasquariello now rep Carbutti & Co., Wallingford.

CONGRATULATIONS TO THE FOLLOWING NEW REALTORS®

C21 Access America, Meriden

James Davin

Coldwell Banker, Branford

Sheree I Dolan

ERA Property World, Milford

Ira Kroopneck

George J Smith & Son, Milford

Frank E Bowser

H Pearce Real Estate, Branford

Margaret Nimiroski

H Pearce Real Estate, Wallingford

Elizabeth R Grenier

Planet Realty, LLC, New Haven

Alison I Buckley

Sally Bowman Re, Cheshire

Meegan Walesky

SellSome Property, New Haven

Chris Barbieri

GREATER NEW HAVEN ASSOCIATION OF REALTORS, INC.
MILL RATES
AS OF JULY, 2009
PLEASE POST TO ALL AGENTS

| <i>Town</i> | <i>Assessment Ratio</i> | <i>Last Year Re-Evaluation</i> | <i>Next Evaluation Year</i> | <i>PI</i> | <i>Present Mill Rate</i> |
|----------------|-------------------------|--------------------------------|-----------------------------|-----------|--------------------------|
| ANSONIA | 70% | 2008 | 2013 | | 25.25 |
| BEACON FALLS | 70% | 2006 | 2011 | | 24.23 |
| BETHANY | 70% | 2008 | 2013 | | 27.0 |
| BRANFORD | 70% | 2004 | 2009 | | 23.58 |
| CHESHIRE | 70% | 2008 | 2013 | | 26.05 |
| DERBY | 70% | 2005 | 2010 | | 26.4 |
| EAST HAVEN | 70% | 2006 | 2011 | | 22.85 |
| GUILFORD | 70% | 2007 | 2012 | | 20.04 |
| HAMDEN | 70% | 2005 | 2010 | | 29.41 |
| HUNTINGTON | 70% | 2006 | 2011 | | 18.61 |
| KILLINGWORTH | 70% | 2006 | 2011 | | 21.0 |
| MADISON | 70% | 2007 | 2012 | | 18.62 |
| MERIDEN --- | | | | | |
| DIST 1 | 70% | 2006 | 2011 | | 28.85 |
| DIST 2 | 70% | 2006 | 2011 | | 30.59 |
| MILFORD | 70% | 2006 | 2011 | | 27.50 |
| NAUGATUCK | 70% | 2007 | 2012 | | 31.52 |
| NEW HAVEN | 70% | 2006 | 2011 | | 42.21 |
| NORTH BRANFORD | 70% | 2005 | 2010 | | 25.95 |
| NORTH HAVEN | 70% | 2005 | 2009 | | 23.48 |
| ORANGE | 70% | 2006 | 2011 | | 27.94 |
| OXFORD | 70% | 2005 | 2010 | | 20.44 |
| SEYMOUR | 70% | 2005 | 2011 | | 25.80 |
| SHELTON | 70% | 2006 | 2011 | | 18.61 |
| SOUTHINGTON | 70% | 2005 | 2010 | | 23.27 |
| STRATFORD | 70% | 2004 | 2009 | | 30.36 |
| WALLINGFORD | 70% | 2005 | 2010 | | 23.20 |
| WEST HAVEN --- | | | | | |
| DIST 1 | 70% | 2005 | 2010 | | 35.56 |
| ALLINGTON | 70% | 2005 | 2010 | | 35.21 |
| WEST SHORE | 70% | 2005 | 2010 | | 33.85 |
| WOODBIDGE | 70% | 2004 | 2009 | | 31.09 |

7/9/2009

| MONTH | ANNUAL SALES REPORT | | | | | | | | | | | | | | |
|-------------------|----------------------|---------------|-------------|---------------|--------|--------|--------------|--------|--------|----------|--------|--------|--------|--------|--------|
| | TOTAL SALES \$ VALUE | | | TOTAL SALES # | | | NEW LISTINGS | | | DEPOSITS | | | ACTIVE | | |
| | 2007 | 2008 | 2009 | 2007 | 2008 | 2009 | 2007 | 2008 | 2009 | 2007 | 2008 | 2009 | 2007 | 2008 | 2009 |
| JANUARY | 117,612,082 | 59,522,323 | 44,937,542 | 402 | 229 | 201 | 1,309 | 1,075 | 763 | 482 | 314 | 225 | 3,574 | 3,961 | 3,121 |
| % change | -2% | -49% | -25% | 1% | -43% | -12% | 12% | -18% | -29% | -3% | -35% | -28% | 20% | 11% | -21% |
| FEBRUARY | 88,687,814 | 58,219,167 | 40,084,535 | 306 | 226 | 181 | 926 | 954 | 744 | 515 | 402 | 325 | 3,373 | 3,543 | 3,236 |
| % change | -3% | -34% | -31% | -8% | -26% | -20% | -15% | 3% | -22% | -11% | -22% | -19% | 7% | 5% | -9% |
| MARCH | 120,596,418 | 86,265,060 | 61,776,287 | 424 | 315 | 265 | 1,024 | 1,029 | 946 | 539 | 451 | 418 | 3,560 | 3,600 | 3,344 |
| % change | -26% | -28% | -28% | -33% | -28% | -16% | -30% | 0% | -8% | -26% | -16% | -7% | -7% | 1% | -7% |
| APRIL | 123,407,519 | 76,103,112 | 73,573,313 | 389 | 280 | 309 | 1,224 | 1,055 | 633 | 575 | 514 | 474 | 3,686 | 3,846 | 3,437 |
| % change | -3% | -38% | -3% | -12% | -28% | 10% | -8% | -14% | -40% | -13% | -11% | -8% | 1% | 4% | -11% |
| MAY | 149,540,713 | 119,204,567 | 68,739,624 | 509 | 433 | 319 | 1,261 | 1,135 | 920 | 587 | 460 | 541 | 3,816 | 3,884 | 3,549 |
| % change | -18% | -20% | -42% | -19% | -15% | -26% | -16% | -10% | -19% | -26% | -22% | 18% | -1% | 2% | -9% |
| JUNE | 183,245,823 | 129,823,548 | 111,857,429 | 582 | 424 | 442 | 1,167 | 956 | 864 | 533 | 436 | 535 | 3,888 | 3,911 | 3,512 |
| % change | -18% | -29% | -14% | -22% | -27% | 4% | -21% | -18% | -10% | -27% | -18% | 23% | -1% | 1% | -10% |
| JULY | 166,927,752 | 116,917,724 | 116,917,724 | 550 | 382 | 382 | 1,202 | 989 | 989 | 561 | 426 | 426 | 3,992 | 3,928 | 3,928 |
| % change | -18% | -30% | -100% | -15% | -31% | -100% | -10% | -18% | -100% | -8% | -24% | -100% | -4% | -2% | -100% |
| AUGUST** | 180,076,074 | 136,020,434 | | 579 | 532 | | 980 | 860 | | 401 | 385 | | 3,899 | 3,858 | |
| % change | -5% | -24% | | -11% | -8% | -100% | -29% | -12% | -100% | -38% | -4% | -100% | -7% | -1% | -100% |
| SEPTEMBER | 105,345,654 | 95,870,312 | | 367 | 350 | | 1,106 | 937 | | 347 | 377 | | 3,990 | 3,905 | |
| % change | -33% | -9% | | -30% | -5% | -100% | -14% | -15% | -100% | -34% | 9% | -100% | -1% | -2% | -100% |
| OCTOBER | 104,948,419 | 92,954,574 | | 376 | 360 | | 971 | 734 | | 391 | 324 | | 3,781 | 3,732 | |
| % change | -31% | -11% | | -30% | -4% | -100% | -23% | -24% | -100% | -28% | -17% | -100% | -10% | -1% | -100% |
| NOVEMBER | 85,625,185 | 73,567,787 | | 286 | 224 | | 747 | 640 | | 309 | 294 | | 3,706 | 3,565 | |
| % change | -38% | -14% | | -39% | -22% | -100% | -22% | -14% | -100% | -37% | -5% | -100% | -10% | -4% | -100% |
| DECEMBER | 87,309,132 | 82,601,205 | | 302 | 309 | | 473 | 486 | | 197 | 218 | | 3,140 | 3,101 | |
| % change | -37% | -5% | | -40% | 2% | -100% | -28% | 3% | -100% | -47% | 11% | -100% | -8% | -1% | -100% |
| TOTALS | 1,513,322,583 | 1,044,468,608 | 400,968,730 | 5,069 | 3,749 | 1,452 | 12,388 | 10,850 | 4,870 | 7,441 | 4,601 | 2,518 | 44,405 | 41,102 | 20,199 |
| INCREASE/DECREASE | -19.7% | -31.0% | -61.0% | -21.0% | -20.0% | -61.3% | -17.0% | -12.4% | -55.1% | -24.3% | -38.2% | -45.3% | -11.0% | -7.4% | -50.9% |

**AUGUST FIGURES REFLECT THE EARLY CLOSE DATE OF 8/22/2007

2009 Officers and Directors

Greater New Haven Association of REALTORS®, Inc.

| | | <i>Phone #</i> | <i>Fax #</i> |
|------------------------------|---------------------------|---------------------|---------------------|
| <i>Chairman of the Board</i> | <i>Albert Scafati</i> | <i>288-1900</i> | <i>288-0100</i> |
| <i>Chairman Elect</i> | <i>Paul Ott</i> | <i>294-9114</i> | <i>294-9120</i> |
| <i>First Vice-President</i> | <i>Maureen Campbell</i> | <i>281-3400</i> | <i>288-9645</i> |
| <i>Second Vice-President</i> | <i>Susan Izzo</i> | <i>203-377-4366</i> | <i>203-377-6797</i> |
| <i>Treasurer</i> | <i>Elizabeth Alberico</i> | <i>248-5550x11</i> | <i>248-3916</i> |
| <i>Secretary</i> | <i>James Porto</i> | <i>878-7424</i> | <i>783-1828</i> |

DIRECTORS:

| | | | |
|--------------------------------|------------------------------------|---------------------|-----------------|
| <i>Alan Barberino</i> | <i>Term Expires 2009</i> | <i>269-0284</i> | <i>269-2805</i> |
| <i>Tom Cavaliere</i> | <i>Term Expires 2009</i> | <i>795-2700</i> | <i>795-2701</i> |
| <i>Michael Johnson</i> | <i>Term Expires 2009</i> | <i>789-1426</i> | <i>789-1451</i> |
| <i>John Hill</i> | <i>Term Expires 2010</i> | <i>562-1220</i> | <i>772-2907</i> |
| <i>E. Tyler Della Valle</i> | <i>Term Expires 2010</i> | <i>287-0000</i> | <i>248-9975</i> |
| <i>Linda Hofbauer</i> | <i>Term Expires 2010</i> | <i>265-1821</i> | <i>284-3390</i> |
| <i>Louise Zemina</i> | <i>Term Expires 2011</i> | <i>265-1655</i> | <i>265-9519</i> |
| <i>Wendy Weir</i> | <i>Term Expires 2011</i> | <i>877-0618</i> | <i>874-5621</i> |
| <i>Paul Gradwell</i> | <i>Term Expires 2011</i> | <i>699-8399</i> | <i>439-0129</i> |
| <i>Gena Ruocco-Lockery</i> | <i>Term Expires 2011</i> | <i>781-0000</i> | <i>781-0022</i> |
| <i>Immediate Past Chairman</i> | <i>Marc Seigel</i> | <i>288-3377x303</i> | <i>281-5461</i> |
| <i>Board Counsel:</i> | <i>William W. Bouton III, Esq.</i> | | |
| | <i>Lori Clarke</i> | <i>860-725-6210</i> | <i>784-8522</i> |

STATE DIRECTORS:

| | | | |
|----------------------------|--------------------------|---------------------|-----------------|
| <i>Susan O'Shea</i> | <i>Term Expires 2009</i> | <i>877-0618</i> | <i>874-5621</i> |
| <i>Bea Fiorino</i> | <i>Term Expires 2009</i> | <i>272-1633</i> | <i>272-1569</i> |
| <i>Sam Ratner</i> | <i>Term Expires 2009</i> | <i>699-8399</i> | <i>439-0129</i> |
| <i>Tom Casey</i> | <i>Term Expires 2009</i> | <i>795-8085</i> | <i>795-8820</i> |
| <i>Susan Dubrow</i> | <i>Term Expires 2009</i> | <i>877-2704</i> | <i>874-2969</i> |
| <i>Ron Masella</i> | <i>Term Expires 2010</i> | <i>287-0487</i> | <i>288-3388</i> |
| <i>Teresa Sirico</i> | <i>Term Expires 2010</i> | <i>469-5330</i> | <i>468-8686</i> |
| <i>Joanne Hale</i> | <i>Term Expires 2010</i> | <i>272-0890</i> | <i>250-8163</i> |
| <i>Richard Hartman</i> | <i>Term Expires 2010</i> | <i>272-2700</i> | <i>272-2709</i> |
| <i>Sandra Maier Schede</i> | <i>Term Expires 2010</i> | <i>237-7559</i> | <i>634-9197</i> |
| <i>Corinne Ambrose</i> | <i>Term Expires 2010</i> | <i>272-0001</i> | <i>250-1339</i> |
| <i>Debra Eccles</i> | <i>Term Expires 2010</i> | <i>876-7507</i> | <i>876-5923</i> |
| <i>James Porto</i> | <i>Term Expires 2010</i> | <i>878-7424</i> | <i>783-1828</i> |
| <i>Marc Seigel</i> | <i>Term Expires 2010</i> | <i>288-3377x303</i> | <i>281-5461</i> |
| <i>Albert Scafati</i> | <i>Ex Officio</i> | <i>288-1900</i> | <i>288-0100</i> |

Staff

| | | |
|--|-----------------------|--------------------|
| <i>Roberta N. O'Hara, RCE, President & CEO</i> | <i>234-7700 VM 12</i> | <i>234-3980 NH</i> |
| <i>Edward Spósito, Finance Department</i> | <i>234-7700 VM 13</i> | <i>234-3980</i> |
| <i>Joan Quinn, The Connecticut Home Browser®</i> | <i>234-7700 VM 14</i> | <i>234-1477</i> |
| <i>Kate Blake Membership Administrator</i> | <i>234-7700 VM 18</i> | <i>234-3980</i> |
| <i>Roseann Dorsey, MLS Service Ctr Administrator & Recept.</i> | <i>234-7700 VM 10</i> | <i>234-3980</i> |
| <i>Francisco Garcia, Technology Administrator</i> | <i>234-7700 VM 16</i> | <i>234-3980</i> |
| <i>Lynne Westerhoff, Director of Education</i> | <i>234-3938 VM 11</i> | <i>234-3980</i> |
| <i>Dawn Menta, Administrator Assistant</i> | <i>234-3938 VM 19</i> | <i>234-3980</i> |



NEW HAVEN REAL ESTATE SCHOOL
 A Division of the Greater New Haven Association of Realtors (GNHAR)
 127 Washington Ave. West LL
 North Haven, CT 06473
 Telephone 203-234-3938 Fax 203-234-3980
info@newhavenschool.com
www.newhavenschool.com

Oh Say Can You CE?



SUMMER CE 2009

| AUGUST | COURSE | | TIMES | INSTRUCTOR |
|--------|------------------------------------|-----------|------------|------------|
| 5 | *CT Disclosure, RESPA & Law Update | Mandatory | 9 - NOON | John Proto |
| 18 | CT Buyer Agency | Mandatory | 1 - 4 P.M. | John Proto |
| 26 | FORECLOSURE | Elective | 9 - NOON | Chris Ashe |

2009 CONTINUING EDUCATION CLASS FEES

- \$30.00 per course for GNHAR MEMBERS
- \$50.00 per course for NON- MEMBERS

REGISTRATION: Please PRINT and complete ALL of the requested information below:

GNHAR MEMBER: YES NO

Please register me for the following courses:

| COURSE DATE | COURSE NAME | COURSE FEE |
|----------------------|---|-----------------------|
| | | |
| | | |
| TOTAL PAYMENT AMOUNT | | \$ |
| NAME | Daytime Phone | |
| Address | Home Phone | |
| City, State Zip | Cell Phone | |
| E-mail address | | |
| CHECK # | There is a \$25.00 service charge for returned checks on declined credit cards. If payment is made by Credit Card, address should be billing address of card. | |
| CREDIT CARD | Master Card Account # | VISA Account # |
| | Master Card expiration date: | VISA expiration date: |
| SIGNATURE | | DATE |

MAIL REGISTRATION:

Mail this completed form along with either your Check or Credit card information to: NEW HAVEN REAL ESTATE SCHOOL

MAKE CHECKS payable to: **THE NEW HAVEN REAL ESTATE SCHOOL** or if paying by credit card - Provide VISA or Master Card Information and Expiration date. Credit card registrations also accepted by phone (203)-234-3938 or by FAX (203) 234-3980

The New Haven Real Estate School reserves the right to cancel classes due to insufficient enrollment.

- These courses meet the minimum requirement for Continuing Education as set forth by the CT Real Estate Commission. *Also Approved for Appraisal CE
- **Withdrawal requests** received before Noon (12:00 pm) on the last business day prior to a scheduled class will receive a tuition refund less a \$10.00 administrative fee. *NO refund/credit for requests received after the deadline.* Transfer requests will be charged a \$10.00 administrative fee.
 - All registration for all courses requires advance registration and payment in full, 24 hours prior to the class start date.
 - NO WALK INS!
 - **LATE REGISTRATION FEES** - An additional \$10.00 administrative fee will be charged for all registrations that occur on the class start date. **LATE REGISTRATIONS ARE CASH OR CREDIT CARD ONLY.**



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 Fax: (203) 234-1477
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