

REALTOR[®] NEWS

Web Site - greaternhrealtors.com

Issue No. 243

Published by the Greater New Haven Association of REALTORS®, Inc.

January, 2007

GNHAR MISSION STATEMENT

The mission of the Greater New Haven Association of REALTORS® is to serve our membership through programs, products and services which enhance knowledge, professionalism and profitability.



PRESIDENT 'S MESSAGE By Paul Gradwell



Congratulations

**My Friends:
Happy New Year!**

2007...A Year of Challenge and Change.....Strategies for a Bright Future.

This is the first of a series of monthly addresses that I will present to you.

I would like to extend my sincere thanks to my predecessor Jim Porto.

Jim accomplished many things at this board. He made a lasting impression on our future. He navigated this board through some difficult times. He faced many problems and with his leadership and the insightful members of the board, your REALTORS® Association resolved many issues such as the whole process of getting a statewide MLS. Thank you Jim for a job well done. I pray and I hope that I and this board can continue to carry on with your legacy.

Pericles the ancient ruler of Greece once said that "the greatness of a nation lies not in it's riches but in the quality of it's leadership". That was uttered nearly 2,500 years ago and it can apply not only to a nation but to any organization, an organization such as our own...The Greater New Haven Association of REALTORS®.

Last October your board met to clearly enumerate the five strategies that we will focus on in 2007. As each month continues I will report back to you on our progress of these goals.

This month we will be meeting with all committee chairs and former presidents of the board to discuss these strategies.

Several years ago, while I was taking on different roles on your board in preparation for leadership, I contemplated and believed that 2007 would be a "status quo" year and that we would be basically "running in place". I was wrong. 2007 is a benchmark year. As your stewards we will work toward making this Association the best.

We face internal challenges due to the introduction of the new statewide MLS that has and will have a dramatic fiscal effect on our bottom line. At the same time we face external challenges as our markets adjust to normalcy.

I have a deep conviction that despite these events you, I, the board everyone for that matter will be facing these times with a deep conviction and passion to create a better tomorrow.

We are here to serve you. Please do not hesitate to call me or e mail me at gradwellpaul@yahoo.com with your concerns.

Together we can make GNHAR a better organization that will serve you and resolve the challenges of the future.

**Paul E. Gradwell
President**

The following members have been awarded the 2006 Fourth Quarter Achievement Award by the New Haven Association of REALTORS®, Inc. for being the High Producers during that period. Congratulations! Award certificates will be presented at the General Membership Meeting at Great River Golf Club, 130 Coram La., Milford on Thursday, Feb. 1st. All recipients will be featured in the February 16th issue of The Connecticut Home Browser magazine, and also featured on the Association Web Site - greaternhrealtors.com.

Stacy Blake	Wm. Raveis, Milford
Chris K. Canfield	ReMax Schoolside Realtors
Patrick R. Combs	Dan Combs Real Estate
Stacey DeAngelis	Calcagni Associates, Ches
Doreen Duchette	Calcagni Assoc., Cheshire
Joel Grossman	Calcagni, Wallingford
Ross Gulino	Prudential Ct., Wallingford
James Hudgens	Wm. Raveis RE, Milford
Robert Letskus	Platinum Associates, LLC
Lorrie Maiorano	Calcagni Assoc., No Haven
Renee Mascia	ReMax Right Choice, Milf
Nicholas Mastrangelo	Weichert Realtors, Orge
Aurelia Michelson	Prudential Ct. Realty, Milf
Sylvia Mitchell	Weichert Realtors, Orange
Irma Nesson	Calcagni Associates, Ches
Patricia O'Neill	Calcagni Associates, Ches
James Porto	Coldwell Banker, Milford
Dawn Puchala	Wm. Raveis RE, Milford
Ruth Ratner	Keller Williams Realty
Marilyn Rock	Calcagni Associates, Ches
Regina Sauer	Kaoud Realty, Orange
Sandy Maier Schede	Maier Real Estate, Meri
Eric Schuell	ERA Seigel Realty, Hamd
Warren D. Seigel	ERA Seigel Realty, Hamd
Stephen M. Thompson	Dan Combs RE, Wall
Raymond Valenti	ReMax Schoolside Realtors

**DON'T MISS THE GENERAL MEMBERSHIP MEETING LUNCHEON
GREAT RIVER GOLF CLUB - FEB 1ST - 11:45 AM
FLYER ATTACHED**

Continued on Page 2

Top Producers cont. from Page 1

Nominations for the GNHAR "Awards Program" for the first quarter of 2007 ending March 31, 2007 must be received at the Association office (via mail or hand delivery-Fax not allowed) no later than April 10, 2007.

Requirements for Quarterly Awards are: All GNHAR Realtor members are eligible. Points are completed on listings currently in CTMLS. Rental status listings cannot be used....

To quality, you must earn 9 points per quarter. 1 point is earned if you are the listing or the selling agent on a property that CLOSED during the quarter. You will earn 2 points ONLY if you are both the listing and selling agent, during the same quarter.

The Association must receive a fully completed and signed Nomination Form (copy attached to this Realtor News) by the deadline. A full computer printout of each listing MUST be included. Good Luck!!

REALTOR®

The Greater New Haven Association of REALTORS®, Inc.
Phone: (203) 234-7700 Fax: 234-3980

Officers of the Association

President.....James Porto
 President Elect.....Paul Gradwell
 First Vice-President.....Marc Seigel
 Second Vice-President.....Maureen Campbell
 TreasurerAl Scafati
 Secretary.....Diana Walsh

Exec V.P.....Roberta N. O'Hara RCE

Directors

Elizabeth Alberico
 Alan Barberino
 E. Tyler Della Valle
 John Guerra
 Paul Ott
 Steve Patten
 Susan Izzo
 Brian Valenti
 Gena Lockery
 Linda Lang-Bankowski

Immed. Past Pres.: Lee McParland

Thank You

To the following companies who have extended their generosity by Sponsoring Association Functions
Platinum Level Sponsor - \$2,000 **Gold Level Sponsor - \$1,000**

- | | |
|--|--|
| Chase Home Finance | Allspect Home Inspections |
| Franklin Mortgage, LLC | Arbella Insurance Group |
| M W Financial Group, Ltd. | Bank of America, Harry Sessa |
| M. H. Schaefer Inspection Service | GMAC Mortgage |
| The Real Estate Book | Law Office of Edward C. Burt, Jr., PC |
| Tiger Home & Building Inspections | People's Bank |
| Wells Fargo Home Mortgage | Residential Home Funding |
| | Tyler Cooper & Alcorn |
| | Washington Mutual |



Shown left to right:
Linda Bankowski, Sam Ratner, Bill Casey


CONNECTICUT ASSOCIATION OF REALTORS®,
and
GREATER NEW HAVEN ASSOC. OF REALTOR'S
PARTICIPATES IN
HABITAT FOR HUMANITY STATEWIDE

East Hartford, CT – The Connecticut Association of REALTORS® is participating statewide with Habitat for Humanity this year. Connecticut Association of REALTORS® donated a total of \$10,000 with \$1,000 going to each of the ten Habitat Affiliates throughout the State of Connecticut.

On November 22nd, REALTOR® members of Greater New Haven Association of REALTORS® Inc. and Connecticut Association of REALTORS®, Inc. assisted Habitat for Humanity of Greater New Haven Connecticut with their 5 new homes latest project in New Haven named the Rosette Project, through donations! REALTORS® Linda Lang-Bankowski and Sam Ratner presented Bill Casey, Habitat for Humanity of Greater New Haven with a check for \$1,000 on behalf of the Connecticut Association of REALTORS®, Inc.

Mark Foreman, CAR President says “the Connecticut Association of REALTORS® and Habitat for Humanity are a perfect fit. REALTORS® help people achieve the goal of homeownership everyday and Habitat for Humanity helps families obtain the American Dream of owning their own home.”

Habitat for Humanity welcomes all people to work toward realizing its goal of eliminating sub-standard housing throughout the world. Habitat volunteers build homes with people for whom home ownership would not be possible via conventional financing. Approved families work in partnership with Habitat staff and volunteers to build or rehabilitate their homes using materials donated or purchased with contributed funds. Each prospective homeowner family invests a minimum of 400 hours of “sweat equity.” Homes are sold at no profit via a 0% interest mortgage held by Habitat for Humanity of Greater New Haven. Since its founding, Habitat for Humanity of Greater New Haven has completed 48 homes with the support of more than 2,500 volunteers per year.


Membership
News
By
Kate Blake


The following applications for membership have been received. Any member having any comment, pro or con, on the qualifications of these candidates should forward those comments, in writing, to the Membership Committee in care of the Association Office.

POST NEW DESIGNATED REALTORS:

Joanna Martin d/b/a Martin & Assoc., 705 Boston Post Rd., Guilford 06437. Phone (203) 453-4477, Fax (203)n 453-7775 - Full

Ann Marie Scarpellino d/b/a Scarpellino Realtors, LLC, 599 Chapel St., New Haven 06511. Phone (203) 777-6881, Fax (203) 777-6884 - Full

Pamela Sawicki Beaudoin d/b/a Realty Associates, 192 So. Broad St., Meriden, 06450. Phone (203) 440-0303, Fax (203) 440-3203 - Full

Barbara Apuzzo d/b/a Real Estate Solutions 2000, 88 Old Broadway, North Haven 06473. Phone (203) 239-4900, Fax (203) 239-4908 - Full

Jean C. Grogan d/b/a Grogan Appraisals, 113 Benham Hill Rd, West Haven 06516. Phone (203) 410-1894, Fax (203) 934-5101 - Full

Ricardo Williams d/b/a R W Realty, 1299 Whalley Ave., New Haven 06515. Phone (203) 389-0795, Fax (203) 389-2219 - Full

POST NEW REALTORS:

Ted Allen, C21 Access Amer., NH
 Leticia Buss, Raveis, Cheshire
 Mohammed, Awan, C21 Access Amer., Milf.
 Christopher Tancreti, Nicotra Realty, Wall.
 Gary Prinz, Neighborhood Realty, Hamden
 Robert J. Ruzzo, Berardino Realtors, Durham
 Linda Fagan, Raveis, Milford
 Dawn B Marosz, No Atlantic Realty, Hamden
 Lorenzo Wilson, No Atlantic Realty, Hamden
 David F Fry, C21 Access Amer., Milf.
 Tracey A Fiasconaro, Raveis, Cheshire
 Amy Wiedenmann, Calcagni, Wall.
 Jeffrey Cavanaugh, Cornwall Realty Grp, Ches.
 Marilee Silva, C21 Access Amer., Milf.
 Clinton Tebbetts, Fischer Realtors, W.H.
 James Russell, ReMax Right Choice, Milf.

Cheryl Adamo, C21 Access Amer., Wall.
 Sonila Bakui, 1st Choice RE, Hamden
 John D. Pearson, Keller Williams, Cheshire

AGENT CHANGES:

Jacqueline Raynor now rep ERA Innovative
 Deanna Williamson now rep H Pearce, NH
 John Hedden now rep Weichert, Hamden
 Duy Ken Nguyen now rep MaxCom, Orange
 Edwina Martin now rep ReMax Great Estates, Wallingford
 Audra DiGello now rep H. Pearce, Orange
 John Knapp now rep Weichert, Orange
 Cathy Duhamel now rep Prudential, Milf.
 Dana Brooks now rep Prudential, NH
 Katie Volenec now rep ReMax Right Choice, Milf
 Stephanie Ellison now rep ReMax Right Choice
 David Ellison now rep ReMax Right Choice
 Patricia Vespoli now rep Clayton Prop., EH
 Richard Merly now rep ERA Prop. World
 Joseph Iamunno now rep ERA Prop. World
 Fern G Drutman now rep Prudential, NH
 Lisa Golebiewski now rep P&L Realty Assoc, Durham
 Charlene Raube now rep Merge3, NH
 Shari Konstantino, Premier Res., Woodbridge
 Robert Murphy now rep Cornwall Realty, Ches.
 Nicole LaFava now rep ERA Innovative
 Paula Dotson now rep Prudential, E.H.
 Catherine Coyle now rep Raveis, Cheshire
 Ron Albert now rep Keller Williams
 Carolos Murrillo now rep C21
 Greengarden, W.H.
 Sandra Cassista now rep C21 Today, W.H.
 Michelle Rein now rep Raveis, Cheshire
 Vicki Imperato now rep Martin & Assoc., Glfd
 Garrett Munroe now rep Keller Williams
 Suzanne Davidson now rep H. Pearce, Orge
 Catherine DeRose now rep Fischer Realtors, WH

OFFICE NAME CHANGES:

Jeffrey Eads d/b/a World Properties International, 394 New Haven Ave., Unit 5, Milford 06460. Same phone/fax was Eads RE - Full
 Harry Ellam d/b/a Personas Real Estate, 4 Broad St., Milford same phone/fax was New Concepts - Full

OFFICE CHANGE:

Jack Brown d/b/a BRS Group, 40 Bramble Way, Cheshire was MLS now Full Member.

RESIGNED OFFICES:

Hanoch Barkon d/b/a HB Property Management, 2572 Whitney Ave., Hamden - Full
 Frank Santino d/b/a Midstate Realty, 44 Rice Rd., Meriden - Full

REALTORS

Making the News



Hoffmann of Press/Cuozzo Realtors Achieves National Recognition

HAMDEN, CT- Stephen Press & John Cuozzo, Jr. are pleased to announce that Marcia Hoffmann, Realtor, ABR, e-PRO successfully completed a comprehensive course in buyer representation and an elective course focusing on a buyer representation specialty, both in addition to submitting documentation verifying professional experience. She was awarded the Accredited Buyer Representation (ABR®) designation by the Real Estate Buyer's Agent Council, Inc. (REBAC) of the National Association of Realtors® (NAR). The ABR® designation is considered a benchmark of excellence in buyer representation.

Marcia Hoffmann, a long-time Hamden resident joined Press|Cuozzo after more than twenty years with Information Technology Services at Yale University. She has been recognized as having a strong combination of technology, customer service and project management skills which have been readily transferred to her career in real estate. Her world-wide relocation affiliations insure greater exposure for your property.

Marcia specializes in matching people with properties based on their needs and requirements. Marcia's personal commitment to you is to develop a professional relationship built on trust, outstanding service and support enabling you to make sound, timely and secure real estate decisions for you and your family.

Marcia is a member of: Greater New Haven Association of Realtors®; the Connecticut Association of Realtors®; the National Association of Realtors®; Real Estate BUYER'S AGENT Council, Christian Community Action; and The Association for Retarded Citizens of Greater New Haven

Marcia received her Bachelor of Science in Elementary Education from Ohio Northern University, Ada, Ohio.



**EDUCATIONANOTHER SERVICE
PROVIDED BY YOUR ASSOCIATION**

**HERE IS A LIST OF PRESENTLY SCHEDULED
CLASSES, ALWAYS CHECK OUR WEB SITE
(greaternhrealtors.com) FOR AN UPDATED LIST!**

APPRAISAL II

Beginning Monday, Jan. 29th.
6-9 PM, Monday & Wednesdays
\$325 Ttl incl book

**PRINCIPLES & PRACTICES OF R.E.
TO BE HELD AT HAMDEN HIGH SCHOOL**

Beginning Tuesday, Jan. 30th
6-9 PM, Tuesday & Thursday
\$450.00 Ttl incl books

PROPERTY MANAGEMENT

Beginning Tuesday, Jan. 30th
6-9 PM, Tuesday & Thursdays
\$250 Ttl incl book

PRINCIPLES & PRACTICES OF RE

Beginning Monday, Feb. 26
6-9 PM, Monday, Wed., & Fridays
\$450 Ttl incl books

APPRAISAL I

**TO BE HELD AT MERIDEN ADULT EDUCATION
PLATT HIGH SCHOOL, MERIDEN**

Beginning Monday, Feb. 26
6-9 PM, Monday and Wednesdays
\$250 Ttl incl books

REAL ESTATE ECONOMICS

Beginning Tuesday, March 13
5:30 PM to 9:30 PM, Tuesday & Thursdays
\$275 Ttl incl books

PRINCIPLES & PRACTICES OF R.E.

Beginning Tuesday, March 20
9 AM to 12 Noon, Tuesday & Thursdays
\$450 Ttl incl books

CLASSES ARE HELD AT OUR EDUCATION
CENTER, 127 WASHINGTON AVE., NORTH
HAVEN UNLESS OTHERWISE INDICATED.

2008 CE Requirements for Salespeople and Brokers have changed. "CT Law & Fair Housing" and "Real Estate Agency in CT" are no longer the mandatory courses needed for license renewal. They have been replaced with two new courses titled "Current Issues in Real Estate I & II".

Current Issues in Real Estate I will cover: Broker/Salesperson Relationships, Agency Representation, Misrepresentation & Nondisclosure, Advertising, and Broker Lien Rights.

Current Issues in Real Estate II will cover: Fair Housing, Offers and Contracts, Deposits, RESPA, Electronic Signatures, Commercial Real Estate, and Legislative/Court Case Updates.

The State of CT still requires a total of 12 credits every two years. In addition to the mandatory courses, 6 elective hours must be completed.

Watch our web site for class schedules.

**FOR MORE INFORMATION ON THESE AND
ANY OTHER CLASSES YOU MIGHT BE
INTERESTED IN, PLEASE CALL (203) 234-3938.**

**FIRST AMERICAN MLS TRAINING
SCHEDULE**

**PLEASE NOTE:
CLASSES & TIMES MAY CHANGE, YOU
WILL BE NOTIFIED IF YOUR CLASS HAS
BEEN CHANGED OR CANCELLED.**

There is a cost of \$10 payable to GNHAR
for each scheduled class.
Seats are limited, please
reserve in advance

**MLXchangeI
Tuesday, Feb. 13, 2007
9:30-12:00 Noon
Class limit 16**

**CMA
Tuesday, Feb. 13, 2007
12:15 - 1:15 PM
Class limit 16**

Please mail your check along with class(es)
you will be attending to:
**GNHAR
127 Washington Ave.,
West Bldg, LL
North Haven, CT 06473
Attn: Roseann**

**SERVICES PROVIDED BY
THE GREATER NH
ASSOCIATION**

CREDIT REPORTS

**COMPLETE REAL ESTATE STORE
INCLUDING
SIGNS
LOCK BOXES
GIFTS
BOOKS
PLUS MANY MORE
DROP IN AND HAVE A LOOK!**

**CONN. HOME BROWSER MAGAZINE
LOW PRICES TO ADVERTISE**

SUPRA KEYS

QUARTERLY AWARDS

ETHICS AND ARBITRATION

TRAINING ROOM RENTAL

COMPUTER SERVICES

UP-TO-DATE WEB SITE

**WE ARE HERE TO SERVE YOU, CALL US!
(203) 234-7700**

**RPAC (REALTORS® POLITICAL ACTION COMMITTEE
"Working to Protect the Real Estate Industry ON Both the State and
the Federal Levels Through Support of Pro-Real Estate candidates to
Public Office.**

Please Contribute Your \$25 to RPAC Today!

The following information was taken from C.A.R.'s web site: www.ctrealtor.com

**Right here in Connecticut, your RPAC contribution invests in those candi-
dates who share the REALTOR® viewpoint on issues like these:**

**CONTINUED OPPOSITION TO UNFAIR REAL ESTATE CONVEY-
ANCE TAXES** which are imposed by both Towns and the State on the sales price
of a home. Candidates are reminded that in 2003, legislators doubled (and for some
Towns, quadrupled) the municipal tax on home sales, thereby raising the barriers to
homeownership. Legislators who have fought to honor the originally scheduled
expiration date of the temporary increase (the June 30, 2004, "Sunset") are given
special consideration for RPAC support, as are newcomers who pledge to roll-
back this tax.

**PROTECTION OF PRIVATE PROPERTY RIGHTS FROM OVER-
REACHING EMINENT DOMAIN LAWS;** the Connecticut Association of
REALTORS® has advocated legislative changes in the State's eminent domain
laws to reduce the likelihood of government seizures of private homes or busi-
nesses for the benefit of private parties as exemplified in the Kelo v. New London
U.S. Supreme Court decision. Numerous bills were drafted, aired at public hear-
ings, and given committee approval in the 2006 session. None were passed by the
legislature so REALTORS® will expect lawmakers to re-double their efforts to
protect the citizenry.

SMALL BUSINESS HEALTH PLANS; N.A.R. strongly supports efforts al-
lowing small businesses to band together to offer affordable, uniform health insur-
ance programs. N.A.R. is urging congress to pass legislation (H.R. 525/S.1955)
allowing REALTOR® associations to provide health care coverage to their mem-
bers.

TAX REFORM; N.A.R. embraces no single tax reform model such as a flat tax
or a retail sales tax. Rather, N.A.R. acknowledges the complexity of the tax sys-
tem and seeks to assure that tax reforms support the goals of homeownership and
the freedom to buy, maintain and sell real estate. N.A.R. urges congress to protect
and preserve the mortgage interest deduction and homeownership/investment tax
benefits from any efforts reforming the tax system.

**BANKS IN REAL ESTATE/OCC RULINGS EXPANDING BANK POW-
ERS:** The National Association of REALTORS® strongly favors the separation
of banking and commerce and is urging Congress to pass legislation (H.R. 111/
S.98) permanently barring banks from engaging in real estate brokerage. Addition-
ally, N.A.R. urges Congress to rein in federal regulators who are eroding our na-
tional policy against mixing banking and commerce, such as the ruling of the Office
of the Comptroller of the Currency that recently expanded the authority of a na-
tional bank to own a majority interest in a windmill farm.

**For more information, Logon to www.realtors.org and proceed to the
"Government Affairs" section.**

The Greater New Haven Association of REALTORS®, Inc.

General Membership Meeting Luncheon

Join us at:

Great River Golf Club

130 Coram Lane, Milford, CT

On

Thursday, February 1, 2007

11:45 A.M.

Speaker:

John Tuccillo

Real Estate & Housing Finance Economist

Former Chief Economist for The National Association of REALTORS®



Topic:

"2007 Real Estate Outlook"

Agenda

1. Call to order
2. 2006 - 4th Quarter "Quarter Awards" Presentation
3. Adjourn

Lunch

\$ 15.00 per person

RESERVATIONS REQUIRED - PAYMENT MUST BE MADE AT TIME OF RESERVATION

Deadline for reservations - Monday, January 29, 2007

Return reservations to: The Greater New Haven Association of REALTORS®, Inc.
West Bldg., Lower level, 127 Washington Ave., North Haven, CT. 06473.



The following will attend the General Membership Meeting on **February 1, 2007.**

Enclosed is \$ 15.00 per person. **PLEASE PRINT CLEARLY!!!**

_____	_____
_____	_____
_____	_____
_____	_____

Total Amount Enclosed: \$ _____ MC/VISA _____ Exp. ____/____

Agency: _____

2007 GREATER NEW HAVEN ASSOCIATION CALENDAR

January 12	Friday	GNHAR BOD	Association Office
January 15	Monday	Martin Luther Kings Day	Office Closed
February 1	Thursday	General Membership	Great River Milford
February 9	Friday	GNHAR BOD	Association Office
February 17 - 21	Saturday-Wednesday	AE Institute	San Diego, Ca.
February 19	Monday	Presidents Day	Office Closed
March 9	Friday	GNHAR BOD	Association Office
March 15	Thursday	Power Lunch	Association Office
March 25-27	Sunday-Tuesday	NERC Leadership Conference	Stowe, Vt.
April 5	Thursday	General Membership	TBA
April 6	Friday	Good Friday	Office Closed
April 12	Thursday	Region 4 Caucas	Mid-Shore Assn.
April 13	Friday	GNHAR BOD	Association Office
April 17	Tuesday	CAR BOD/Gates Luncheon	Hawthorne Inn
May 11	Friday	GNHAR BOD	Association Office
May 15-19	Tues. - Sat.	NAR Midyear Meetings	Washington, D.C.
May 24	Thursday	Power Lunch	Association Office
May 28	Monday	Memorial Day	Office Closed
June 8	Friday	GNHAR BOD	Association Office
June 14	Thursday	General Membership	TBA
July 4	Wednesday	Independence Day	Office Closed
July 12	Thursday	Region 4 Caucas	Mid-Shore Assn.
July 13	Friday	GNHAR BOD	Association Office
July 17	Tuesday	C.A.R. B.O.D.	Hawthorne Inn
August 15 - 17	Wednesday-Friday	NAR Leadership Meeting	Chicago
September 3	Monday	Labor Day	Office Closed
September 14	Friday	GNHAR BOD	Association Office
September 20	Thursday	Power Lunch	Association Office
September 17	Monday	Charity Golf Tournament	Laurel View C.C.
October 4	Thursday	General Membership	Laurel View C.C.
October 8	Monday	Columbus Day	Office Closed
October 11	Thursday	Region 4 Caucas	Mid-Shore Assn.
October 12	Friday	GNHAR BOD	Association Office
October 16	Tuesday	C.A.R. B.O.D.	Hawthorne Inn
November 9	Friday	GNHAR BOD	Association Office
November 11-16	Wednesday - Monday	NAR Convention	Las Vegas, Nv.
November 15	Thursday	Power Lunch	Association Office
November 22 & 23	Thurs.-Fri.	Thanksgiving Holiday	Office Closed
November 27 & 28	Tues.-Wed.	CAR Leadership Conference	TBA
December 6	Thursday	GNHAR Installation	TBA
December 14	Friday	GNHAR BOD Luncheon	Union League Café
December 24 & 25	Monday & Tuesday	Christmas Holiday	Office Closed