

REALTOR[®] NEWS

Web Site - greaternhrealtors.com

Issue No. 236

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GNHAR MISSION STATEMENT

The mission of the Greater New Haven Association of REALTORS® is to serve our membership through programs, products and services which enhance knowledge, professionalism and profitability.



PRESIDENT 'S MESSAGE

By
Jim Porto

Realtors at the Capital was a huge success as we had record numbers of Realtors in attendance as well as one of the best turnouts from our association in recent memory. I am so proud and thank all of you who took the time to attend. Hopefully our voice will be heard. Speaking of Realtors being heard; we are making an all out national effort for group health care insurance again this year. All reports are that we are very close to getting this done! I believe this is the single biggest issue on the table right now. Approximately 30% of Realtors nationally have no health care coverage. (This is not by choice; they simply can't afford it!) In addition about 50% of all bankruptcies nationally can be linked to health care/insurance issues. This is a bill that we must get passed. We will be in Washington again in May to lobby. Please help out by supporting RPAC.

More and more new faces are being seen at meetings and volunteering for committees. I thank all of you and assure you that you will get more than you put in. It's never too late to get involved.

How's the market? It's still very good! We are adjusting into a more balanced market and the forecasts calls for a slight drop-off in units (maybe about 5-6%) and a flattening in pricing. Interest rates should remain under 7% for the balance of the year, and all in all the economy is good. I expect this year to be different for sure as we re-educate buyers and sellers, but still strong overall. Enjoy Spring and Happy Selling!

'Be Committed – Be Accountable and Keep Your Promise'
Jim Porto, President

'REALTOR OF THE YEAR'
Nomination Forms are attached,
plus were e-mailed to all members.
Please respond by the deadline, Friday, May 19, 2006

GAD Report

Government Affairs

Directors News

April, 2006

GNHAR has engaged the Government and Public Affairs consulting firm of Evans & Associates, LLC as a local Government Affairs Director (GAD). The experience of David Evans Esq., Audrey Wasik and Fred Knous exceeds 75 years in the field of government relations.

The **Wallingford** Planning and Zoning Commission recently held a hearing on two zoning text change applications by area condominium owners and associations. These proposals involved a request for revisions to Wallingford's Open Space Planned Development (OSPRD) zoning regulations. Some condominium owners are seeking to remove specific zoning restrictions which limit their ability to undertake certain structural improvements and additions to their units, such as accessory apartments and/or buildings and recreational appurtenances. Both **GAD** and Realtor **Alan Barberino** provided testimony in an effort to better protect the rights of local property owners. **GAD** underscored the need for more detail in the publicized legal notices when zoning text changes are being proposed. It was noted that many of the property owners in the 390 condominium units were unaware of such proposals which could impact their property values. A similar third zoning text change application has been scheduled for the middle of April.

Continued on Page 5



**MLS DUES,
SUPRA KEY,
AND ACCESS PAYMENTS**

Members whose MLS access has been terminated due to the above invoice(s) being pass due will be charged an additional \$45.00 to re-activate their membership. Pass due payments must be paid in full, including the late charge before April 17, 2006. After that time the charges will be billed directly to your office who will become responsible for the fees.

MLS Access and Supra Key fees are rental fees. The Association is obligated to pay the vendors.

Please make sure your fees are paid in total before April 17th, if not, the late fees will be billed to your broker and the agents names will be submitted to the Board of Directors for termination, however, the broker will still be required to pay the fees.

If you have any questions, call Edward at (203) 234-7700



The Greater New Haven Association of REALTORS®, Inc.
Phone: (203) 234-7700 Fax: 234-3980

Officers of the Association

President.....James Porto
President Elect.....Paul Gradwell
First Vice-President.....Marc Seigel
Second Vice-President.....Maureen Campbell
TreasurerAl Scafati
Secretary.....Diana Walsh

Exec V.P.....Roberta N. O'Hara RCE

Directors

Elizabeth Alberico
Alan Barberino
E. Tyler Della Valle
John Guerra
Paul Ott
Steve Patten
Susan Izzo
Brian Valenti
Gena Lockery
Linda Lang-Bankowski

Immed. Past Pres.: Lee McParland

Thank You

To the following companies who have extended their generosity by Sponsoring Association Functions

Platinum Level Sponsor - \$2,000

Gold Level Sponsor - \$1,000

M. H. Schaefer Inspection
New Haven Register
The Real Estate Book
Tiger Home Inspection
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Wells Fargo Home Mortgage

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Washington Mutual
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Arbella Insurance Group

Silver Level Sponsor - \$500

Chase Home Finance
EPI Mortgage
Allspect Home Inspections

INTEREALTY TRAINING SCHEDULE

PLEASE NOTE: CLASSES & TIMES MAY CHANGE. YOU WILL BE CONTACTED IF YOUR CLASS HAS BEEN CHANGED OR CANCELLED. THANK YOU!

Please fill out the form below and mail a \$10.00 REFUNDABLE CHECK payable to GNHAR.

There are a limited number of seats available! Thank you!

Tuesday, April 25	MLXchange II	9:30-11:30	LIMIT 10
	Designer Tools	12:30-3:30	LIMIT 8

***YOU MUST FIRST TAKE MLXCHANGE I, CMA & MLXCHANGE II TO REGISTER FOR DESIGNER TOOLS.**

ALL THE ABOVE CLASSES REQUIRE A \$10.00 (REFUNDABLE) CHECK AND A 24 HOUR CANCELLATION NOTICE IS REQUIRED (CREDIT CARDS ARE NOT ACCEPTED).

SORRY, WE CANNOT ACCEPT ANY REGISTRATIONS WITHOUT A CHECK

MAIL CHECK TO: Greater New Haven Association of REALTORS, Inc., 127 Washington Ave., West Bldg, Lower Level, North Haven, CT 06473. ATTENTION: ROSEANN

NAME	COMPANY	PHONE #	DATE OF CLASS & TIME



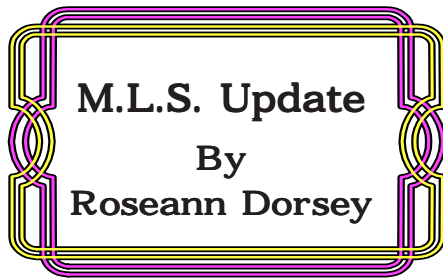
ATTENTION SALESPERSONS! ORIENTATION COURSE

Sign up now for the next Orientation Course and become a REALTOR®. REALTOR® members can use the REALTOR® logo on their business cards, advertisements, etc., and REALTORS® can advertise at low prices in "The Connecticut Home Browser" magazine published by the Association. As a REALTOR® you can input your listings into our MLS system and take advantage of all the services offered by the Association to

members.

Orientation consists of two separate mandatory sessions. The MLS session to be held Wednesday, June 28, 9 AM - 12:30. The Ethics session to be held on Friday, June 23, 9 AM - 12:30. Both sessions must be attended.

In order to attend orientation, you must submit a completed application plus all required fees. To receive an application and amount due please call Kate Blake at the Association Office, (203) 234-7700 or submit a request for application through our web site greaternhrealtors.com



M.L.S. Update
By
Roseann Dorsey

PLEASE NOTE AND POST!
IMPORTANT MLS CHANGE
BUYER BROKER
COMMISSION!!!!

Effective Tuesday, March 14th there are TWO NEW Buyer Broker Fields added to the computer. The purpose of this change is to avoid an incorrect field entry.

HERE'S HOW IT WILL WORK:
Buyer Broker #1 will be set up as 10 character numeric entry with a decimal (.)

Buyer Broker #2 will be the type with the choices of either \$ or %.

Both Buyer Broker fields 1 & 2 will be required..
(Example: If you are now entering 2.5 in this box...you will be entering 2.5 in Buyer Broker field #1 and % in Buyer Broker field #2 OR if you now enter \$2500...you would enter 2500 in Buyer Broker field #1 and \$ in Buyer Broker field #2)

You will no longer be able to enter 1 month in the Buyer Broker Field #1.

As the new fields are activated, we will place a revise restriction on the old Buyer Broker field. You will be able to view the old field but you will not be able to change it; only the new fields will be available for modification.

YOU WILL NEED TO MAKE THE CHANGES TO YOUR CURRENT LISTINGS. THEY WILL NOT BE DONE AUTOMATICALLY. THE OLD FIELD WILL BE AVAILABLE FOR ONLY A SHORT PERIOD OF TIME, SO PLEASE MAKE THESE CHANGES AS SOON AS POSSIBLE.

If there are any questions, please feel free to call Roseann at (203) 234-7700. Thank you!!

OPEN HOUSE safety tips

Article from C.A.R. "Personal Safety Guide"
For a complete copy of that guide go to:
<http://www.ctrealtor.com>

CAR SAFETY

- Always have your keys with you
- Park in a well lit area
- Don't get blocked in
- Beware of dead-end streets
- Keep your car in good running condition
- consider using separate cars

You spend a lot of time in your car. This, in itself, exposes you to a greater likelihood of running out of gas, a mechanical failure or an accident. Make sure you have a fully-charged cell phone, tools, blankets, flares, first aid kit and warm clothes in the trunk of your car.

For driving safety, purchase a hands-free phone kit for your car.

Whenever possible, take separate cars. As you park your car, take in your surroundings and ask yourself: In an emergency, am I going to be able to run to my car and drive away? You won't be able to if you are blocked in. Park on the street whenever possible. Consider a keyless entry system for your next car. Make sure all doors are locked when you are driving. Secure valuables out of sight.

**If you must take one car,
you drive!**

PLEASE NOTE

**THE ASSOCIATION
OFFICE
WILL BE CLOSED,
FRIDAY, APRIL 14TH
FOR GOOD FRIDAY.**

REAL ESTATE OFFICES BURGLARIZED

(Thank you to Frank D'Ostilio for keeping us all informed)

"It was reported that two of our member offices in Orange were burglarized in April. In one case, a substantial amount of cash was taken. The Orange Police Department feel that the perpetrator may start hitting on Real Estate Offices in our area.

Please make sure that your offices are locked securely. If you have Dead Bolt locks please make sure that the last person out dead bolts the door. If you have an alarm system, please make sure the last person out puts the alarm on.

Crime is part of world we live in today, so no matter what town you are in, you must get it across to your agents and staff that our offices must be secured at night."

HOT WATER HEATERS

Article supplied by
HouseMaster Home Inspection

(NAPS)-Contrary to the seemingly negative old saying, "being in hot water," having plenty of it is actually ideal for today's homeowners-at least when it comes to taking showers, shaving, doing the dishes and washing clothes.

Fortunately, most water heaters suffer few mechanical failures, whether run by electricity, oil or gas. They do, however, succumb to rusting and scaling over time, which limits their efficiency and leads to leaks, that can cause considerable damage.

To check your water heater periodically, look at the base of the unit for any signs of corrosion *Hot water heaters, when property maintained, can last for 12 years* or leakage. Rust usually the first tell-tale sign of deterioration. If you note signs of heavy rusting or any leakage, say the experts at HouseMaster, leaders in the home inspection industry, then the unit should be checked by a professional to determine if replacement is required.

To learn more about hot water heaters and other areas of home maintenance, visit www.housemaster.com/homedefects.



The following applications for membership have been received. Any member having any comment, pro or con, on the qualifications of these candidates should forward those comments, in writing, to the Membership Committee in care of the Association Office.

Shila Doshi, Coldwell Banker Select Sites, Hamden
Donna L Baylor, Coldwell Banker Select Sites, Hamden
Dana M Procter, Lois Murray Property Management, Hamden
Daniele Waterhouse, Nicotra Real Estate, Wallingford
Karen M Conway, Berardino Realtors, Durham
Sherry Small, The Small Group, Hamden
Kathleen M Czajkowski, West Shore Realty, Milford
Michael Sirochman III, Weichert Regional Properties, Orange
Brian J Andrews, ReMax Great Estates, Wallingford
Melissa Latronica, Glen Johnson Real Estate, Cromwell
Barbara G D'Adamo, Coldwell Banker Select Sites, Wallingford
Jennifer W Gonzalez, Coriano Realty, Meriden
Claudio DiChello, Coldwell Banker Select Sites, Hamden
Kenneth L D'Adamo, Raveis Real Estate, Milford
Ernest Mase, New Destiny Realtors, East Haven
James C Sparks, Raveis Real Estate, Milford
Jenell M Lawson, Coldwell Banker Select Sites, New Haven
Ed Schwartz, Levey, Miller, Maretz, LLC, Woodbridge
Jacqueline D Raynor, Prudential Ct., Wallingford
Nicole A LaFave, Raveis Real Estate, Cheshire
Lisa J Bishop, Coldwell Banker Res Brokerage, Orange
Robert W Pizzi, Jr, William Raveis Real Estate, Cheshire
Benedict O Ogudebe, Century 21 Access, New Haven
Kathy A Shimmield, Prudential Ct Realty, Wallingford
Harpreet Thomas, Pearce Company, New Haven
Arthur J Sapienza, Jr, Remco Realty, New Haven
Dykie P Mason, Coriano Realty, Meriden
Marva Hamilton, Raveis Real Estate, Milford
Linda A Rose, ERA Property World, Milford
Dorothy M Avery, Prudential Ct Realty, Wallingford

NEW COMPANIES

Lewis Martin d/b/a Advantage One Real Estate, 229 Branford Rd, Ste 522 North Branford 06471 phone 203-488-2696 = Full Company

Christopher Wilson d/b/a Wilson & Citak Realty, 5 Donald Ct, Wallingford 06492 203-623-9621 phone, 203-269-1321 fax – Full Company

Scott Swanberg d/b/a Lunar Appraisal Group, 8 Upson Drive Oxford 06478 203-545-5021 phone – MLS Only

Hector Natera db/a American Dream Realty LLC, 1944 Boston Ave, Bridgport 06610 203-334-0591 phone, 203-334-0558 fax – MLS Only

Renee Ciarlo d/b/a RC & Company, Realtors, 12 Bridle Lane, Wallingford 06492 203-949-9028 phone, 203-294-0679 fax – Full

Maria Valiantis d/b/a Connecticut Realtors, 700 Canal St., Stamford 06902 203-328-3090 phone, 203-328-3091 fax MLS Only

John Guerra d/b/a Guerra Realtors LLC 175 North Main St, Branford 06405 203-483-4350 phone, 203-483-4351 fax – Full

John Kealey d/b/a Prime Realty & Capital, 101 Whitney Ave #106, New Haven, 06510, 203-624-6400 phone, 203-624-6500 fax – Full

Gary A Prinz d/b/a Warrantech Home Service Co., 226 Opening Hill Rd Branford 06405 203-488-2211 phone, 203-488-2011 fax - Affiliate

AGENT CHANGES:

Kari Webster now representing Raveis Real Estate, Cheshire
Diane Michonski now representing Raveis Real Estate, Cheshire
Roger Kirwood now representing MaxCom Realty, Orange
Benjamin Mieves now representing Harborview Realty, West Haven
Dawn Sullivan now representing Raveis Real Estate, Milford
Jeffrey Burns now representing ERA Fort Hale, East Haven
Jeff Granoff now representing GRL Realtors, New Haven
Patricia Weyant now representing Raveis Real Estate, Milford
Kerri A Smith now representing Coldwell Banker Res Brokerage, Cheshire
Gaye Barnett now representing Coldwell Banker Res Brokerage, Cheshire
Julia Rivera now representing Prudential Ct Realty, Wallingford
Kevin A Augeri now representing Apex Realty, Cromwell
Bertha Jones now representing I & S Realty Plus, New Haven
Joe Cifarelli now representing Coldwell Banker Res Brokerage, New Haven
John Armellino now representing Prime Realty & Capital, New Haven
Mary Pisani now representing Coldwell Banker Res Brokerage, North Haven
Lisa Golebiewski now representing Prudential Ct Realty, Wallingford
Joan Miller now representing ERA Property World, Milford
Darika Nantiya now representing Seabury Hill Realtors, New Haven

Kevin Augeri now representing Apex Realty, Cromwell

NEW PHONE/FAX

Max Com Realty, Orange 203-795-5377 phone, 203-795-4910 fax

OFFICE CHANGES

Victoria Bensussan d/b/a Cheyenne Group, 42 Kimberly Dr., Monroe was Brian Keane 203-445-8240 phone, 203-261-2926 fax – MLS Only
Kenneth D'Agostino d/b/a ABC Appraisal Inc, 154 State St., North Haven was Leonard D'Agostino (Arrow Realty) same phone/fax- Full
Brendan Grady d/b/a Coldwell Banker Res Brokerage 93 Whitney Ave New Haven was CB Select Sites, New Haven
Brendan Grady d/b/a Coldwell Banker Res Brokerage 1064 Main St Branford was CB Select Sites, Branford
Brendan Grady d/b/a Coldwell Banker Res Brokerage, 1209 South Broad St., Wallingford was CB Select Sites, Wallingford
Brendan Grady d/b/a Coldwell Banker Res Brokerage 215 Sherman Ave., Hamden was CB Select Sites, Hamden
Vincent Engingro d/b/a Coldwell Banker Commercial Metro 370 Hemingway Ave, EH was Select Sites, Hamden
Anthony Ranciato d/b/a First Choice Real Estate, 3190 Whitney Ave, Bldg 1 Hamden was Rance Realty

OFFICE ADDRESS CHANGE

New Haven County Real Estate, 15 Rock Hill Rd, Woodbridge 06525 203-393-9623 phone, 203-387-0388 fax

America's Cutting Edge Real Estate, 350 Wireless Blvd, Hauppauge NY 11788 631-486-1350 phone, 631-486-1301 fax

Prudential Ct Realty, 519 Boston Post Rd, Orange 04677 203-795-8085 phone, 203-795-8820 fax was 158 Cherry St Milford

Sarah Harrower Realty Connections, P O Box 5243 Milford 06460 203-877-7653 phone, 203-933-7652 fax

Morales Assoc, 1 North Ave., Rear Bldg, Norwalk CT 06851 203-849-1014 phone, 775-667-5606 fax

RESIGNED

Richard Gingras d/b/a Gingras Real Estate, 615 West Johnson Ave, Cheshire 06410 – Full

Imran Ahmed d/b/a Imran Ahmed Appraisals, 367 Elm St.,

**PLEASE POST
C.A.R. IS ACCEPTING APPLICATIONS
FOR THE 2006 GOOD NEIGHBOR
AWARD CONTEST.
DEADLINE AUGUST 1, 2006
FOR AN APPLICATION
www.ctrealtor.com**

REALTORS Making the News



ERA Innovative Ann M. Brignola Receives ERA Council Beyond Excellence Award

Ann M. Brignola P.S.C.S., GRI, has been a consistent Multi Million Dollar Producer for over twenty years. March 21, 2006, at the Aqua Turf, Ann received the ERA Council Beyond Excellence Award. ERA Innovative Realty, wants to congratulate her on her dedication and personal service to all her clients. She is an asset to the company.



RESIDENTIAL BROKERAGE

COLDWELL BANKER RESIDENTIAL BROKERAGE ACQUIRES PROMINENT REAL ESTATE FIRM IN GREATER NEW HAVEN DANBURY, Conn. (March 30, 2006) —

Coldwell Banker Residential Brokerage in Connecticut and Westchester County, N.Y., today announced that it has acquired the assets of Coldwell Banker Select Sites, Inc., in the greater New Haven, Conn. area. Coldwell Banker Select Sites five offices in Branford, Clinton, Hamden, New Haven and Wallingford will now operate under the banner of Coldwell Banker Residential Brokerage. Vincent Engingro, owner of Coldwell Banker Select Sites, will continue as owner of its affiliated commercial company, Coldwell Banker Commercial Select Sites, which is not part of this transaction. Following this announcement, the commercial company will change its name to Coldwell Banker Commercial Metro and will relocate in the next 60 days to East Haven, Conn.

GAD Report Continued from Page 1

A veteran member of Meriden's Planning and Zoning Commission, **Arthur R. Geary Jr.**, who was recently replaced by local developer **Ross Gulino**, was reappointed by Meriden Mayor **Mark Benigni**, after **Mr. Gulino** tendered his resignation

The **New Haven Board of Alderman** recently approved two ordinance amendments. The first requires landlords to file street address information with the tax assessor's office and the second requires that landlords install carbon monoxide detectors. The ordinance requesting more specific address information intended to help the city better collect property taxes and enforce various code violations. Carbon monoxide detectors will now be required in all existing buildings, unless the garage is detached and the heating, ventilation and hot water systems are not powered by fossil fuels. Once the ordinance amendment is signed by **Mayor DeStefano** and publicized in the area newspapers, there will be a 21-day grace period for landlords to comply, or monetary fines for non-compliance will be enforced.

The second and final of two Smart-Rehab Conferences, organized by **GAD** and co-sponsored by the **Eastern, Middlesex/Shoreline & Greater New Haven Associations of Realtors**, has been scheduled for June 16, at 8:30 A.M in North Haven. The Conference entitled "**SMART REHAB: DOs AND DON'TS**" is intended to update town building inspectors, home inspectors and realtors about the latest changes and amendments to the State Building Code. **Robert Kennedy, President of the Connecticut Association of Realtors** will again moderate a panel, comprised of **Tim York** (Colchester Building Inspector) and **Mark Tebbets** (Master International Code Council Official). The Conference is free of charge and registration forms will be available at **GNHAR** offices in early May.



ATTENTION REAL ESTATE AGENTS

THE DEADLINE IS FAST APPROACHING

Sign up for your Continuing Education requirements now!

We are still offering your mandatory requirements, days and evenings, along with electives, including some NEW courses.

For those of you that just want to "GET IT OVER WITH" - Sign up for our weekend blitz that includes both the mandatory and electives, Saturday, May 20 and Sunday, May 21st, 8:30AM to 3:30 PM. See Page 6 for flyer



The Connecticut Home Browser

A Real Estate Buyers Guide

CALL JOAN QUINN
(203) 234-7700 VM 14
FOR DETAILS

Distributed to over 500 locations including 16 Stop & Shop Stores in 21 area towns

Bi-weekly with Covers in FULL COLOR
CALL NOW TO RESERVE YOUR FRONT COVER PLUS YOUR PROPERTY WILL BE FEATURED ON THE GNHAR WEB SITE AS "HOME OF THE WEEK"

DEADLINE FOR THE APRIL 28, 2006 ISSUE IS THURSDAY, APRIL 13, 2006
CALL JOAN QUINN FOR DETAILS OR CHECK THE WEB SITE: greaternhrealtors.com

New Haven Real Estate School
127 Washington Ave., Rear Bldg., Lower Level, North Haven, CT. 06473
(203) 234-3938

Continuing Education Classes

All classes to be held at 127 Washington Ave., Rear Bldg., Lower Level, North Haven, CT.

COST FOR ALL 4 COURSES: MEMBERS \$100.00 NON-MEMBERS \$120.00

NO WALK-INS

**Saturday May 20
and Sunday May 21, 2006**

**Weekend
Blitz**

Sat. May 20 - 8:30AM to 11:30AM	Mandatory CT Law and Fair Housing	Norman Goodman
Sat. May 20 - 12:30 to 3:30PM	Broker Fundamentals	John Roy
Sun. May 21 - 8:30AM to 11:30AM	Ethics	Teresa Sirico
Sun. May 21 - 12:30 to 3:30PM	Real Estate Agency	Carol Swensen

Check our Web Site for Additional Courses: <http://greaternhrealtors.com>

Attention Salespersons: to insure that you will receive certificates for the above courses prior to the May 31st deadline, you must register for the Weekend Blitz no later than Wednesday, May 17th at 4:30 PM

The above price is for the entire weekend!!

Absolutely No Walk-ins

Return to: The New Haven Real Estate School, West Bldg., Lower Level, 127 Washington Ave., North Haven, CT. 06473 -
Telephone: (203) 234-3938 Hours: Mon-Fri 8:30 A.M. - 4:30 P.M. - All courses must be prepaid.
PLEASE ENROLL ME IN THE FOLLOWING CE COURSES:



WEEKEND BLITZ - May 20 and May 21

Name _____ Daytime Phone _____ Ext. _____
 Address _____ Home Phone _____
 City _____ Email Address _____
 State _____ ZIP _____ If payment is made by Credit Card, address should be billing address of card.
 License Number: REB _____ RES _____

Are you currently a REALTOR member of the Greater New Haven Association of REALTORS? YES NO
 Deadline for payment and registration is noon of business day prior to class date, after this an additional walk-in fee of \$10.00 applies.

NO REFUNDS AFTER NOON DAY BEFORE CLASS!

Registration made by Credit Card can be FAXed to 203-234-3980

12 Hours of CE Credit is required to renew your 2004 Real Estate License.

	Payment
Cash	\$ _____
Check # _____	\$ _____
Visa MC	\$ _____

Acct # _____
 Expires ____ / ____ / ____

Signature _____

CLASSES START PROMPTLY - NO ONE WILL BE ADMITTED AFTER START OF CLASS

ANNUAL SALES REPORT

MONTH	TOTAL SALES \$ VALUE		TOTAL SALES #		NEW LISTINGS		DEPOSITS		ACTIVE		
	2004	2005	2004	2005	2004	2005	2004	2005	2004	2005	
JANUARY	97,876,566	113,753,810	405	433	764	837	1,168	496	1,510	1,939	2,983
% change	15%	16%	-6%	7%	-3%	10%	40%	-7%	-15%	28%	54%
FEBRUARY	91,605,728	93,500,613	402	347	734	793	1,095	628	1,593	1,887	3,161
% change	57%	2%	23%	-14%	4%	8%	38%	17%	-10%	18%	68%
MARCH	105,866,610	123,195,209	475	505	1,038	1,031	1,604	775	1,755	1,931	3,845
% change	17%	16%	9%	6%	10%	-1%	13%	13%	-4%	10%	99%
APRIL	133,384,455	143,916,682	529	548	1,050	1,252	818	886	1,824	2,005	
% change	39%	8%	22%	4%	13%	19%	19%	8%	-3%	10%	
MAY	131,241,734	158,485,708	545	589	1,085	1,221	763	826	1,913	2,316	
% change	26%	21%	17%	8%	6%	13%	1%	8%	-4%	21%	
JUNE	198,860,392	236,197,147	776	828	1,189	1,248	746	743	2,117	2,388	
% change	46%	19%	32%	7%	10%	5%	3%	0%	3%	13%	
JULY	165,053,490	213,820,430	640	700	1,122	1,181	700	703	2,258	2,618	
% change	5%	30%	8%	9%	12%	5%	1%	0%	10%	16%	
AUGUST	198,157,649	211,184,616	752	700	1,053	1,246	619	722	2,405	2,834	
% change	23%	7%	11%	-7%	7%	18%	-6%	17%	13%	18%	
SEPTEMBER	146,202,332	206,579,155	590	715	957	1,348	634	628	2,364	2,939	
% change	-4%	41%	-9%	21%	0%	41%	6%	-1%	13%	24%	
OCTOBER	152,448,097	166,985,510	561	552	1,047	1,195	618	604	2,500	3,258	
% change	19%	10%	-3%	-2%	13%	14%	1%	-2%	16%	30%	
NOVEMBER	134,799,466	147,608,600	515	507	733	973	597	514	2,310	3,222	
% change	24%	10%	7%	-2%	3%	33%	18%	-14%	12%	39%	
DECEMBER	162,945,179	159,453,150	602	564	551	565	418	343	1,925	2,646	
% change	20%	-2%	4%	-6%	26%	3%	15%	-18%	16%	37%	
TOTALS	1,718,441,698	1,974,680,632	6,792	6,988	11,324	12,892	3,868	7,812	24,474	29,986	9,991
INCREASE/DECREASE		14.9%		2.9%	1464.4%	13.8%	-70.0%	1.9%		22.5%	-66.7%

N O M I N A T I O N S FOR "REALTOR OF THE YEAR"

The time has come around again where each member has an opportunity to nominate a fellow REALTOR® for the honor listed above.

All that is required is that you address a short note to the "Honors Committee" in care of the Association Office or return the attached nomination form. The deadline for nominations will be Friday, May 19, 2006.

STANDARDS FOR SELECTION

.....SUBMISSIONS MUST BE TYPED.....

1. REALTOR Spirit: high principles, faithfulness to laws and regulations of Code of Ethics and local Association, and furtherance of principles of good real estate practice among other brokers and the general public.

2. Civic Activity: local, state and national level participation in civic and service clubs, charitable activities, political commissions, fraternal or religious group, etc.

3. Business Accomplishment: recognized good business conduct, service to clients, imaginative and creative advertising program, rehabilitation work, land utilization, etc.

4. Local Association Activity: Association offices and committee work, special assignments, seminar activity and educational work, membership and offices held in local chapters of institutes, etc.

5. State Association Activity: offices held and committee work, attendance and participation at State Conventions, directors' meetings, educational conferences, etc.

6. NAR Activity: national offices and committee work, membership and work in institutes, attendance at National Conventions, etc.

These "Standards for Selection" are only to give you an idea of the criteria used by the Honors Committee. It is not your responsibility to fill out any forms, just nominate.

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Return to: Greater New Haven Association of Realtors, Inc.
Honors Committee, 127 Washington Ave., West Bldg, LL,
No.Haven,Ct.06473

Deadline for nominations will be Friday, May 19, 2006

I NOMINATE: _____ FOR "REALTOR OF THE YEAR"

Name _____ Firm _____